

TO THE MAYOR AND COUNCILLORS OF THE MACKENZIE DISTRICT COUNCIL

Membership of the Finance Committee:

Cr Graham Smith (Chairman) Claire Barlow (Mayor) Cr Russell Armstrong Cr Murray Cox Cr Noel Jackson Cr James Leslie Cr Evan Williams

Notice is given of a meeting of the Finance Committee to be held on Tuesday May 6, at 9.30am.

VENUE: Council Chambers, Fairlie.

BUSINESS: As per agenda attached

WAYNE BARNETT CHIEF EXECUTIVE OFFICER



Agenda for Tuesday, May 6, 2014, at 9.30am

APOLOGIES

DECLARATIONS OF INTEREST

VISITOR:

Kelvin Cross from JLT will attend to speak regarding council insurance at 11.30am.

MINUTES:

Confirm and adopt as the correct record the minutes of the Finance Meeting held on Tuesday March 20, 2014, including such parts as were taken with the public excluded.

MATTERS UNDER ACTION

COMMITTEE MINUTES:

Receive the minutes of the meeting of the Tekapo Property Group held on April 23, 2014, including such parts as were taken with the public excluded.

REPORTS:

- 1. Financial Activity Report to March, 2014 (report attached).
- 2. Quarterly Report from Bancorp (report attached).
- 3. Proposed Planning and Regulatory Fees and Charges for 2014/15 (report attached).
- 4. LGNZ Brand and Communications Proposal (report attached).

PUBLIC EXCLUDED:

<u>Resolve</u> that the public, be excluded from the following part of the proceedings of this meeting namely:

- 1. Public excluded minutes of the Finance Committee meeting held on March 20, 2014, taken in public excluded session.
- 2. Public excluded minutes of the Tekapo Property Group meeting held on April 23, 2014, taken in public excluded session.
- 3. Sale of Land to Meridian Energy (report to be circulated before the meeting)

| General subject of each matter to be considered | Reason for passing this resolution in relation to each matter | Ground(s) under section 48(1) for the passing of this resolution | 3 |
|---------------------------------------------------------------------|------------------------------------------------------------------------|---------------------------------------------------------------------------|---|
| Previous minutes of the Finance Committee, March 20, 2014 | Commercial sensitivity | 48(1)(a)(i) | |
| Previous minutes of the Tekapo Property Group, April 23, 2014 | Commercial sensitivity | 48(1)(a)(i) | |
| Sale of Land to Meridian Energy | Enable commercial negotiations | 48(1)(a)(i) | |

This resolution is made in reliance on Section 48(1)(a)(i) of the Local Government Official Information and Meetings Act 1987 and the particular interest or interests protected by Section 6 or Section 7 of that Act, which would be prejudiced by the holding of the whole or the relevant part of the proceedings of the meeting in public are as follows: *Previous minutes of the Finance Committee and Tekapo Property Group under section* 7(2)(b)(ii). Sale of Land to Meridian *Energy under section* 7(2)(i).

RESOLUTION TO RESUME OPEN MEETING

ADJOURNMENTS:

10.20am: Morning Tea

12.00pm: Lunch

MACKENZIE DISTRICT COUNCIL

MINUTES OF A MEETING OF THE FINANCE COMMITTEE HELD IN THE COUNCIL CHAMBERS, FAIRLIE, ON THURSDAY MARCH 20, 2014, AT 10.17AM

PRESENT:

Cr Graham Smith (Chairman) Claire Barlow (Mayor) Cr Murray Cox Cr Noel Jackson Cr James Leslie Cr Evan Williams

IN ATTENDANCE:

Wayne Barnett (Chief Executive Officer) Paul Morris (Manager – Finance and Administration) Arlene Goss (Committee Clerk)

APOLOGIES:

There were no apologies.

DECLARATIONS OF INTEREST:

There were no declarations of interest.

ELECTION OF DEPUTY CHAIRPERSON:

The chairman called for nominations for the position of deputy chairperson. The chairman then nominated James Leslie. This was seconded by Evan Williams. James Leslie agreed to be nominated. A vote was put and all members voted in favour. Cr Leslie was therefore elected to the position of deputy chairman of the Finance Committee.

MINUTES:

<u>Resolved</u> that the minutes of the meeting of the Finance Committee held on February 4, 2014, including such parts as were taken with the public excluded, be confirmed and adopted as the correct record of the meeting. **Clair Barlow/James Leslie**

COMMITTEE MINUTES:

<u>Resolved</u> that the minutes of the meeting of the Tekapo Property Group held on March 11, 2014, including such parts as were taken with the public excluded, be received.

Russell Armstron/James Leslie

MATTERS UNDER ACTION:

The first three items on the Matters Under Action table were noted as completed. Under item: Sponsorship of Maadi Cup, a resolution was passed as follows:

<u>Resolved</u> that council sponsor a race of the Maadi Cup at \$200.

Evan Williams/James Leslie

REPORTS:

FINANCIAL ACTIVITY REPORT TO JANUARY, 2014

The Finance and Administration Manager spoke to his report and explained significant variances as noted in the report. These matters included but were not limited to the following items:

There was some discussion regarding the cost of supplying lunch to the Upper Waitaki Water Zone committee meetings and this matter currently sits with the chief executive.

The cost of the election process are included in the report, including the cost of the Fairlie by-election. There was frustration expressed that people did not put their names forward during the main election, resulting in the need for a by-election in Fairlie. Councillors will encourage people to put their names forward before the next election.

There are unbudgeted staff costs in the Twizel Information Centre.

The chairman asked about internal mileage and said this was a timing issue. The Finance Manager said internal mileage recovers the costs of running the car fleet and fluctuates depending on activity. Use of cars by building staff is up and other areas are down. This will balance by year end.

The Finance Manager drew the committee's attention to the capital reserve regime and explained how it works.

Consultancy expenses are higher than usual due to having a valuer come in to revalue council assets. This is done every three years.

Roading is down on budget due to timing around the construction season. There was a question around staffing levels. The asset assistant role assists both the roading and utility staff with various tasks. We get a subsidy from NZTA to pay for part of his time. This is not a new position, but the person in the role has changed.

In the Planning Department the district review and Plan Change 13 process are the main drivers of the financial result. The chairman noted that we are a million dollars in the red with Plan Change 13. The Finance Manager will separate the district plan review costs from Plan Change 13 costs in future and set up a process around how we are going to pay. Council may end up with different types of rates to pay for different components. Plan Change 13 once finished will be a one off cost, whereas the district plan review is ongoing. The Mayor said this amount needs to be highlighted in the Annual Plan as one of the key issues. Cr Jackson asked how long this will go on, ultimately the process will be followed. Someone will make a decision at some point. The Mayor said we are not appealing anything, just supplying information. The appeals to date have come from Federated Farmers.

There was discussion on whether there was a way for both parties to walk away from the Plan Change 13 process. Council is not appealing decisions or taking any action other than answer requests from the court. It was up to Federated Farmers to halt the process if they wished.

Solid waste gate fees are up. Cost of disposal of waste is up. Logging has created income and also created costs in clean up and replanting.

The chairman thanked the Finance Manager for his report. He said we are on track and need to stay on track.

| HE CHAIRMAN | DECLARED THE MEETING CLOSED AT 11.02a |
|-------------|---------------------------------------|
| CHAIRMAN: | |
| DATE: | |
| | |

| ler Actio | n – Fin | ance Committee | |
|---------------|------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Date Added | Owner | Current Status | Date Completed |
| 4-02-14 | Arlene | The election of a deputy chairperson for this committee needs to go on the agenda of the next meeting. | 20-03-14 |
| 4-02-14 | Paul | Stella Sweney and Richie Smith to be notified of their appointment to the Tekapo Property Group. | 20-03-14 |
| 4-02-14 | Paul | The committee would like to sponsor a race at \$200. It was agreed to take a resolution to the next Finance Committee meeting and the chief executive can allocate the money in the meantime using his delegated authority. | 20-03-14 |
| 4-02-14 | Paul | Suitable controls are to be put in place in sale contracts for Lots 4, 7 and 6 to ensure council retains a high level of control over the view corridors. Staff to call for proposals from suitable parties to provide a landscape design for the Village Green, the Domain and viewing corridors at Tekapo, and a parking study for the Tekapo township area and the community centre area. The chairmen of the Finance Committee and Tekapo Property group have delegated authority to accept a suitable proposal for the work. | |
| | Date Added 4-02-14 4-02-14 4-02-14 | Date AddedOwnerAddedArlene4-02-14Paul4-02-14Paul | AddedImage: Construct of the second of the seco |

MACKENZIE DISTRICT COUNCIL

MINUTES OF A MEETING OF THE TEKAPO PROPERTY GROUP HELD IN THE LAKE TEKAPO COMMUNITY CENTRE, TEKAPO ON WEDNESDAY, APRIL 23, 2014, AT 1.00PM

PRESENT:

Murray Cox (Chair) Graham Smith Stella Sweney Richie Smith Wayne Barnett (Chief Executive)

IN ATTENDANCE:

Arlene Goss (Committee Secretary) Barry Johnston (public) Raeleene Yee (public) Ian Satterthwaite (public)

APOLOGIES:

<u>Resolved</u> that an apology be received from the Mayor Claire Barlow, Finance and Administration Manager Paul Morris and Councillor Russell Armstrong.

Graham Smith/Wayne Barnett

DECLARATIONS OF INTEREST:

There were no declarations of interest.

MINUTES:

<u>Resolved</u> that the minutes of the meeting of the Tekapo Property Group held on March 11 be confirmed and adopted as the correct record of the meeting, including those matters taken under public excluded.

Graham Smith/Richie Smith

PUBLIC FORUM AND DISCUSSION:

The chairman called for a discussion of those matters that are not commercially sensitive and can be discussed in public.

There was some discussion on the current status of the storm water consent and the delay of Ngai Tahu. The chief executive said he has spoken to Ngai Tahu and they are comfortable with the storm water consent but have requested more information related to the cultural impact statement.

Stella Sweney asked if council was still expecting construction to begin in the spring. The chief executive said yes and he would normally expect that to be in September. Cr Smith would like all the consents to be in place with a good lead in time, so contractors know what they are doing well in advance.

The chairman asked about the car parking and landscape studies. A request for proposal has gone to three companies. Two have come back with a joint proposal to carry out this work. We have not heard from the third yet. The chief executive will follow up.

Can the brief that has gone out be available to the public? Yes and the chairman asked for it to go on the website. There was a request for everything related to the development to go on the website.

Stella Sweney asked how all the plans will come together in terms of the construction timetable. The plans for landscaping and car parking will be built on top of Fulton Hogan's construction of the infrastructure such as earthworks and roads. The landscaping will only relate to those areas not to be sold by council.

The chairman asked if it was timely to look at the design of the public toilets and firm up where they will be situated. The chief executive believes the public toilets will be included in the landscaping and car parking design brief. The chairman would like the toilets addressed.

Richie Smith asked if it was appropriate to get a construction plan or project plan mapped out so we can start to see things fall into a timeline. The group agreed.

There will also be decisions to be made around the playground. It would be important to make good use of heavy machinery while it was available in Tekapo, so we needed to think about what machinery would be required at various stages of the development.

The chairman asked the two members of the public who were present what was foremost in their minds and what they would like to know about.

Barry Johnston said his main concern was regarding the location of the Youth Hostel Association. This matter was due to be discussed in the public excluded session due to its commercial sensitivity. The chairman said the group and council have taken in the feedback from the public meetings and have been having discussions internally, but it is too early to have a decision. The chief executive said "we have identified a potential other site that may be suitable (for the YHA) and are investigating what it would take to make that site work". Staff have made an initial approach to the YHA and asked to talk to them about the location, but have not yet got sufficient information available on the alternative site to talk in detail.

Barry Johnson said people also had concerns about the mixed retail site and the viewing corridors, and initially there was concern at how things were being managed. Cr Smith said Hughes Developments were commissioned as experts as council does not have the expertise on staff to be developers. Council relies on the developers for their expert advice. It was agreed that the original property group did not keep good information or regular minutes and those people who were originally on the group were no longer members.

lan Satterthwaite raised some issues with current development taking place elsewhere in Tekapo that are not linked to the lakefront development, and people losing their views. The chairman said this was outside the brief of the Tekapo Property Group and was a council matter.

Barry Johnston said the community has confidence in the new people on the property group and the new Tekapo representatives. Raeleene Yee asked if the council has anchor tenants. The chairman assumed she was asking about the concept of council owning a mixed-use retail site within the overall development and said a decision has not been made on whether the council will go ahead with the retail development in the role of landlord. Council has called for expressions of interest from people who are interested in leasing retail space if council goes ahead.

Once stage one of the overall development is underway council will be able to work through whether the retail development is feasible and can be funded without going to the ratepayers. Considerations will include whether there are tenants, and the impact this would have on existing businesses.

There is interest being shown in building new buildings in town and people are interested in the developments. Foodstuffs and Earth and Sky have been negotiated to use sites at the front.

Stella Sweney asked if opportunities for people to develop in Tekapo have been advertised in Christchurch. Once the new subdivision has been constructed we will be in a better situation to promote it.

Richie Smith said some businesses are doing their homework and considering opportunities in Tekapo. In 12 months' time council will have a better idea of who are keen. Rent levels in the new development would be higher than what businesses are currently paying.

Concern was expressed regarding a lack of beds in Tekapo, and worker's accommodation is an issue that needs to be addressed.

Barry Johnston asked if the draft minutes of meetings can be posted on the website, as they are currently difficult to find. There was some discussion on the benefits and disadvantages of posting draft minutes, rather than waiting for them to be confirmed at the next meeting. The chairman will look into this further.

PUBLIC EXCLUDED

<u>Resolved</u> that the public, be excluded from the following part of the proceedings of this meeting namely:

- 1. Previous minutes, Tekapo Property Group, March 11.
- 2. Development Update.

Graham Smith/Richie Smith

| General subject of each matter to be considered | Reason for passing this resolution in relation to each matter | Ground(s) under section 48(1) for the passing of this resolution |
|-----------------------------------------------------------|---------------------------------------------------------------|------------------------------------------------------------------------|
| Previous minutes Tekapo Property Group, January 21. | Commercial sensitivity | 48(1)(a)(i) |
| Development Update | Commercial sensitivity | 48(1)(a)(i) |

This resolution is made in reliance on Section 48(1)(a)(i) of the Local Government Official Information and Meetings Act 1987 and the particular interest or interests protected by Section 6 or Section 7 of that Act, which would be prejudiced by the holding of the whole or the relevant part of the proceedings of the meeting in public are as follows: All public excluded items come under section 7(2)(b)(ii).

THERE BEING NO FURTHER BUSINESS THE CHAIRMAN DECLARED THE MEETING CLOSED AT 2.21PM

CHAIRMAN:

DATE: _____

ORIER

MACKENZIE DISTRICT COUNCIL

| SUBJECT: FINANCIAL ACTIVITY REPORT – MARCH 2014 | |
|--------------------------------------------------------|---|
| MEETING DATE: MAY 6, 2014 | |
| REF: FIN 1/2/1 | |
| FROM: PAUL MORRIS, MANAGER FINANCE AND ADMINISTRATIC | N |
| ENDORSED BY: CHIEF EXECUTIVE | |

PURPOSE OF REPORT:

Attached is the financial report for council for the period ended March 31, 2014.

STAFF RECOMMENDATIONS:

That the report be received.

PAUL MORRIS MANAGER – FINANCE AND ADMINISTRATION

WAYNE BARNETT CHIEF EXECUTIVE

| MACKENZIE DISTRICT COUNCIL | ACTIVITY REPORT | FOR THE PERIOD ENDED MARCH 2014 |
|----------------------------|-----------------|---------------------------------|
| MACKEN | ACTIVITY | FOR THE |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|------------------------|-----------------------|----------------|-----------------|---------------------|
| Governance | | | | | | |
| Income | | | | | | |
| General Rates | 259,011 | 238,383 | 238,383 | (O) | 0.00% 🛒 | 317,844 |
| Targeted Rates | 21,960 | 22,647 | 22,644 | m | 0.01% 🖋 | 30,192 |
| Other Income | 7,227 | 18,736 | 41,250 | (22,514) | -54.58% 減 | 1 45,000 |
| Other Gains and Losses | ł | F | ı | • | - - | , |
| Internal Income | ı | · | ı | 1 | \$ | r |
| Gain on Sale - Assets | • | | | r | N | 3 |
| Total Income | 288,198 | 279,765 | 302,277 | (22,512) | -7.45% | 393,036 |
| Expenses | | | | | | |
| Employment Expenses | 58,604 | 42,761 | 33,714 | (9,047) | -26.83% 💥 | 2 44,952 |
| Members Expenses | 255,766 | 273,463 | 219,906 | (53,557) | -24.35% 💥 | 3 293,208 |
| Consultancy Expenses | 15,456 | 8,307 | \$ | (8,307) | × | 4 - |
| Administration Expenses | 19,647 | 33,507 | 33,669 | 162 | 0.48% 🞻 | 44,892 |
| Operational and Maintenance | 11 | I | | r | | |
| Internal interest Expense | ı | I | · | ı | | |
| Depreciation | | ı | ı | ł | \$ | |
| Internal Charges | 1,073 | 2,552 | 7,497 | 4,945 | 65.96% 🔌 | 9,996 |
| Loss On Sale and Assets Written Off | • | • | | ı | | 1 |
| Total Expenses | 350,556 | 360,590 | 294,786 | (65,804) | -22.32% | 393,048 |
| Operating surplus/(deficit) | (62,359) | (80,825) | 7,491 | | | (12) |
| <i>iriance analysis</i> Billings still to be done for the quarter to March 2014 for Water zone committees Higher than anticipated costs associated with overlapping staff positions for committee clerk in December and January and recognition of diversified work | tees committee clerk i | n December an | d January and re | cognition of d | iversified work | |

Varianci

through salary.

Unbudgeted legal costs associated with review of committee structures by legal advisors along with unbudgeted costs of meeting facilitation for Tekapo land. Higher than anticipated costs associated with elections and by elections for Fairlie and Tekapo
 Unbudgeted legal costs associated with raviaw of committee costs associated with raviaw of committee costs

| VARIANCE % VARIANCE FY BUD JUNE 2014 | - (12) | , , | | . , | - 0.00% | , , , , , , , , , , , , , , , , , , , |
|-----------------------------------------|---------------------------------------------------------------------|--------------------------------------------------------------|----------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|---------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| YTD BUD MARCH 2014 | - 7,491 | i 1 | | 4 F | 7,491 | , , , , , , , , , , , , , , , , , , , |
| YTD ACT. MARCH 2014 | - (80,825) | | | τ. ε | - (80,825) | (4,839) - - (4,839) |
| LYTD ACT. MARCH 2013 | 42,972 (62,359) | , , 1 1 , | | , , | - (19,387) | (5,131) - - (5,131) |
| | Operating Reserves Opening Balance Operating sumbus/(deficit) | Transfer - Capital Expenditure Transfers between Reserves | Transfer Capital Expenditure to Capital Reserve Add back Non Cash Items | Transfer Funded Depreciation to Capital Reserve Transfer Interest to Capital Reserve | Transfers Revaluation Gains to Reserves Total Operating Reserves | Capital Reserves Opening Balance Transfer Capital Expenditure from Operating Reserve Transfer - Interest Earned Transfer Funded Depreciation from Operating Reserves Total Capital Reserves |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------|-----------------------|------------------|---------------------|---------------------|
| Corporate Services | | | | | | |
| income | | | | | | |
| General Rates | 1,183,671 | 1,404,874 | 1,404,873 | н | 0.00% | 1,873,164 |
| Targeted Rates | I | t | , | ı | | |
| Subsidies and Grants | 1 | I | t | · | * | • |
| Investment Income | ŗ | I | t | ١ | | • |
| Other Income | 75,816 | 84,668 | 79,137 | 5,531 | 6.99% 🞻 | 105,516 |
| Internal Income | 38,200 | 72,638 | 95,778 | (23,140) | -24.16% 🐹 | 1 127,704 |
| Internal Interest Income | 440 | (302) | (207) | (36) | 45.79% 💢 | (276) |
| Gain on Sale - Assets | (0) | ı | F | ı | * | r |
| Revaluation Reserves | 1 | ı | 1 | ı | ~ | \$ |
| Total Income | 1,298,126 | 1,561,878 | 1,579,581 | (17,703) | -1.12% | 2,106,108 |
| Exnenses | | | | | | |
| Employment Expenses | 860,003 | 925,420 | 874,980 | (50,440) | -5.76% 💓 | 2 1,166,640 |
| Consultancy Expenses | 89,436 | 126,152 | 120,408 | (5,744) | -4.77% 💥 | 155,544 |
| Administration Expenses | 182,697 | 187,998 | 161,640 | (26,358) | -16.31% 💥 | 3 316,524 |
| Operational and Maintenance | 271,379 | 208,768 | 213,129 | 4,361 | 2.05% 🖋 | 284,172 |
| Finance Expense | · | ı | , | ı | ~ | · |
| Internal interest Expense | 920 | 4,507 | 14,409 | 9,902 | 68.72% 🞻 | 19,212 |
| Depreciation | 91,965 | 81,063 | 81,081 | 18 | 0.02% 🞻 | 108,108 |
| Internal Charges | 17,233 | 36,785 | 51,174 | 14,389 | 28.12% 🍼 | 68,232 |
| Loss On Sale and Assets Written Off | (3,556) | 1 | Ļ | ı | | - |
| Total Expenses | 1,510,077 | 1,570,693 | 1,516,821 | (53,872) | -3.55% | 2,118,432 |
| Operating surplus/(deficit) | (211,951) | (8,814) | 62,760 | | | (12,324) |
| Variance analysis 1. Internal income charges (milage) is lower than budget. This is due to the timing of the budget and is expected to correct by year end. 2. Includes unbudgeted costs associated with Twizel Information centre | ng of the budget a | and is expected | to correct by ye | ar end. | | |
| Includes the washup of AuditNZ fees (\$3,646) along with higher than anticipated insurance costs (\$4,825) and photocopy costs (\$9,133) have contributed to this unfavourable variance | ted insurance cos | ts (\$4,825) and | photocopy cost | s (\$9,133) have | contributed to this | |
| | | | | | | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|------------------------------------------------------|-------------------------|------------------------|-----------------------|----------|------------|---------------------|
| Operating Reserves | | | | | | |
| Opening Balance | 96,704 | (1,083) | £ | | | |
| Operating surplus/(deficit) | (211,951) | (8,814) | 62,760 | | | (12,324) |
| Transfer - Capital Expenditure | (84,475) | (121,314) | (145,179) | | | (181,572) |
| Transfers between Reserves | ŧ | I | t | | | (10,500) |
| Transfer Capex to Ratepayers Equity | , | I | 1 | | | |
| Transfer Capital Expenditure to Capital Reserve | 84,475 | 121,314 | 145,179 | | | 181,572 |
| Add back Non Cash Items | 67,547 | 81,026 | 65,934 | | | 87,912 |
| Transfer Funded Depreciation to Capital Reserve | (49,914) | (75,544) | (75,555) | | | (100,740) |
| Transfers Building Maint Fund | · | 1 | I | | | · |
| Transfer Interest to Capital Reserve | ı | I | ŀ | | | |
| Transfer - to/from Op Rsve | | 1 | ı | | | 3 |
| Appn Change in Reval Res to Accum Funds | • | ı | ł | | | |
| Total Operating Reserves | (97,613) | (4,415) | 53,139 | ı | 0.00% | (35,652) |
| Capital Reserves | | | | | | |
| Opening Balance | 20,394 | (64,231) | (296,275) | | | (296,275) |
| Transfers between Reserves | | t | ı | | | 2,208 |
| Transfer Capital Expenditure from Operating Reserve | (84,475) | (121,314) | (145,179) | | | (181,572) |
| Transfer - Interest Earned | | 1 | I | | | , |
| Transfer Funded Depreciation from Operating Reserves | 49,914 | 74,334 | 72,828 | | | 97,104 |
| Transfer from Capital Reserve | ł | ı | ı | | | , |
| Transfer - from Ratepayers Equity | | ı | F | | | 3 |
| Transfer - to/from Op Rsve | | ſ | , | | | ı |
| Transfer from Operating Reserve | 3 | ı | 3 | | | 3,252 |
| Transfer from Operating reserves | Ŧ | I | t | | | * |
| Transfer - to/from Capital Reserve | ı | ŧ | I | | | |
| Transfer to Capital Reserve | ı | t | ļ | | | |
| Transfer -to/from Capital Rsve | 1 | - | I | | | - |
| Total Capital Reserves | (14,166) | (111,211) | (368,626) | ı | 0.00% | (375,283) |
| | | | | | | |
| | | | | | | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|-------------------------------------------------------------|-------------------------|------------------------|-----------------------|----------|------------|---------------------|
| Corporate Services Capex Canital Expenditure | | | | | | |
| Administration | 2.776 | ı | ı | | | 1 |
| 0018925. Plant & Equipment | 1,180 | 1,800 | 2,250 | | | 3,000 |
| 0018999. Transfer to Assets | 3,956 | 1,800 | 2,250 | | | 3,000 |
| Council Buildings Fairlie Anosoate Building Personations | , | 16.666 | 15.435 | | | 20.580 |
| 0000319. Furniture & Fittings - Admin | 16,155 | 14,735 | 18,747 | | | 24,996 |
| 0088999. Transfer to Assets | 16,155 | 31,401 | 34,182 | | | - 45,576 |
| Council Buildings Twizel | | | | | | |
| 0098916. Building Renovations | | 1/1,č - | | | | |
| 0000000. 114115161 10 455655 | E | 5,171 | - | | | |
| Information Technology | | | | | | |
| 0788002. PC Server | 11,058 | 51,073 | 36,000 | | | 36,000 |
| 0788005. Printers, Copiers & Scanners | 4,000 | | ı | | | |
| 0788006. GIS Aerials | ı | 28,741 | • | | | 1 |
| 0788010. Network Infrastructure | • | | 2,250 | | | 3,000 |
| 0788011. Communications Equipment | ı | 6,157 | 27,747 | | | 36,996 |
| 0788012. Software | 17,500 | | 13,500 | | | 18,000 |
| 0788014. Web site development | ı | 155 | 2,997 | | | 3,996 |
| 0788925. Plant & Equipment | 2,249 | 1,988 | 2,250 | | | 3,000 |
| 0788999. Transfer to Assets | | 1 1 | • | | | - |
| Plant | 34,807 | 88,113 | 84,744 | | | 700'397 |
| 2658930. Vehicles | 29,557 | ı | 24,003 | | | 32,004 |
| 2658999. Transfer to assets | ſ | 1 | - | | | 1 |
| | 29,557 | 1 | 24,003 | | | 32,004 |
| Total Capital Expenditure | 84,475 | 121,314 | 145,179 | I | 0.00% | 181,572 |
| | | | | | | |

| | | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | = | FY BUD JUNE 2014 |
|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|-------------------------------------------|-----------------|------------|----|---------------------|
| | Water income | | | | | | | |
| | General Rates | | 1 | ſ | ı | | | |
| | Targeted Rates | 583,691 | 630,123 | 629,946 | 177 | 0.03% 🚀 | | 839,928 |
| | Investment Income | 9 | ı | ı | r | | | 1 |
| | Other Income | 6,339 | (3,337) | 828 | (4,165) | -502.96% 減 | H | 66,104 |
| | Financial Contributions | 67,540 | 82,127 | ı | 82,127 | | 2 | 1 |
| | Upgrade Contributions | ı | 1 | r | • | 1 | | ı |
| | Internal Income | 2,250 | 2,250 | 2,250 | I | 0.00% 💞 | | 3,000 |
| | Internal interest income | 32,716 | 35,838 | 28,521 | 7,317 | 25.66% 🖋 | 'n | 38,028 |
| | Gain on Sale - Assets | t | , | ' | ı | | | ı |
| | Vested Assets | 1 | · | • | 1 | \$ | | 118,224 |
| | Total Income | 692,536 | 747,002 | 661,545 | 85,457 | 12.92% | | 1,065,284 |
| | Exnenses | | | | | | | |
| | Employment Expenses | 3.104 | | | \$ | | | , |
| | Consultancy Expenses | 300 | 8,689 | 29,020 | 20,331 | 70.06% 🍼 | 4 | 30,397 |
| | Administration Expenses | 5,868 | 5,483 | 8,546 | 3,063 | 35.84% 🎻 | | 10,979 |
| | Operational and Maintenance | 227,490 | 305,449 | 332,103 | 26,654 | 8.03% 🞻 | | 432,804 |
| | Finance Expense | I | ł | I | I | \$ | | ı |
| | Internal interest Expense | 40,814 | 46,735 | 56,394 | 9,659 | 17.13% 🎻 | ы | 75,192 |
| | Asset Impairment | · | r | | ı | \$ | | ı |
| | Depreciation | 274,995 | 287,426 | 287,433 | 7 | 0.00% 🖋 | | 383,244 |
| | Internal Charges | 2,250 | 2,250 | 2,250 | , | 0.00% 🖋 | | 3,000 |
| | Loss On Sale and Assets Written Off | - | F | 1 | ı | * | | 1 |
| | Total Expenses | 554,821 | 656,033 | 715,746 | 59,713 | 8.34% | | 935,616 |
| | Operating surplus/(deficit) | 137,716 | 90,969 | (54,201) | | | | 129,668 |
| v t v v t | Variance analysis 1. Reversal of over accrual of water charges in the June 2013 financial year has resulted in this unfavourable variance 2. Unbudgeted Financial contributions received during the period has created this favourable variance. This is dependent on developer activity. 3. Better than anticpated capital reserve balances has resulted in higher than anticipated interest income year to date. 4. Unspent money on engineering services to date has resulted in this favourable variance. | esulted in this ur is favourable var ticipated interest e variance. icipated interest | nfavourable vari iance. This is de t income year to charges year to | ance pendent on devi date. date. | eloper activity | | | |

| NCE FY BUD JUNE 2014 | (39,732) 129,668 (2,387,655) (42,720) - - 383,244 (352,092) (118,224) | - - (39,856) | 306,872 (2,387,655) 118,224 - 4,728 352,092 (996) (3,108) | 0.00% (1,567,747) |
|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|
| % VARIANCE | | 5 | | 0 |
| VARIANCE | | | | ı |
| YTD BUD MARCH 2014 | (34,902) (54,201) (1,796,033) (9,540) (9,540) - 1,796,033 287,433 (264,069) | - - (75,279) | 307,103 (1,796,033) - 3,546 264,069 - 9,072 (747) (2,331) | (1,215,321) |
| YTD ACT. MARCH 2014 | 38,556 90,969 (300,112) - - 287,428 (264,063) - | - - 152,891 | 788,802 (300,112) - - - 264,063 - - | - 752,753 |
| LYTD ACT. MARCH 2013 | 92,438 137,716 (414,934) - - 414,934 274,995 (253,855) - | - - 251,294 | 650,533 (414,934) - - 251,703 - - - - | 487,302 |
| | Operating Reserves Opening Balance Operating surplus/(deficit) Transfer - Capital Expenditure Transfer - Capital Expenditure Appropriation Interest Transfer Capital Expenditure to Capital Reserve Add back Non Cash Items Transfer Funded Depreciation to Capital Reserve Transfer Vested Assets to Capital Reserve | Transfer Interest to Capital Reserve Transfer to Capital Financial Contributions Transfer Financial Contributions to Capital Total Operating Reserves | Capital reserves Opening Balance Transfer Capital Expenditure from Operating Reserve Transfer - Vested Assets Transfer - Interest Earned Transfer - Interest Earned Transfer - Op Surplus from Op Reserve Transfer - Op Surplus from Operating Reserves Transfer - from Ratepayers Equity Transfer - from Operating Reserve Transfer - to/from Op Reserve Transfer - from Operating Reserves Transfer - from Allandale Water Fund | Transfer - Manuka Tce Capital Rsve Total Capital Reserves |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|----------------------------------------|-------------------------|------------------------|-----------------------|----------|------------|---------------------|
| Capex | | | | | | |
| Capital Expenditure | | | | | | |
| Fairlie Water Scheme | | | | | | |
| 0118201. Town Reticulation - Renewal | 134,731 | 134,386 | 125,000 | | | 135,000 |
| 0118206. Service Connections - Renewal | ı | 810 | 32,000 | | | 32,000 |
| 0118211. Treatment - New | 10,051 | 21,043 | 60,000 | | | 70,000 |
| 0118215. Plant | 1,900 | ı | 5,195 | | | 5,195 |
| 0118807. Resource Consent Costs | 13,043 | ı | t | | | ſ |
| 0118982. Water Meters | I | 1 | 1,557 | | | 2,076 |
| 0118999. Transfer to Assets | ı | 3 | r | | | |
| | 159,725 | 156,239 | 223,752 | | | 244,271 |
| Tekapo Water Scheme | | | | | | |
| 0128211. Treatment - New | 138,648 | 18,709 | ı | | | 1 |
| 0128212. Service Connections - Renew | ı | , | 783 | | | 1,044 |
| 0128215. Plant | 1,900 | r | ı | | | F |
| 0128981. Water Meters | ı | ı | 1,557 | | | 2,076 |
| 0128999. Transfer to Assets | ı | | ı | | | 1 |
| | 140,548 | 18,709 | 2,340 | | | 3,120 |
| Twizeł Water Scheme | | | | | | |
| 0138193. Vested Assets | 1 | ı | 1 | | | 49,776 |
| 0138201. Town Reticulation - Renewal | 1 | 6,454 | 7,794 | | | 10,392 |
| 0138204. Headworks - Renewal | 61,745 | 25,396 | | | | 930,000 |
| 0138206. Service Connections - Renewal | 31,171 | 42,388 | 29,997 | | | 39,996 |
| 0138210. HeadWorks - New | 3,205 | ı | I | | | · |
| 0138211. Treatment - New | ł | 40,916 | 701,325 | | | 935,100 |
| 0138215. Plant | 12,574 | I | 3 | | | • |
| 0138251. Fire Hydrant Markers | I | 2,537 | 7,794 | | | 10,392 |
| 0138807. Resource Consent Costs | 1,360 | • | 31,167 | | | 41,556 |
| 0138984. Water Meters | 3,213 | 1,110 | 1,557 | | | 2,076 |
| 0138999. Transfer to Assets | t | I | t | | | - |
| | 113,268 | 118,802 | 1,477,134 | | | 2,019,288 |

| FY BUD JUNE 2014 | | | 2,076 | 2,076 | | • | • | 2 | | 5,004 | 5,004 | | 966'6 | 966'6 | | 103,900 | 103,900 | 2,387,655 | |
|------------------------------|------------------------|---------------------------------|--------------------|-------|----------------------------|--------------------|-----------------------------|-----|-------------|----------------------------|-------|------------------|----------------------------|-------|-----------------------------|--------------------|---------|---------------------------|--|
| VARIANCE % VARIANCE | | | | | | | | | | | | | | | | | | - 0.00% | |
| YTD BUD VARIAN MARCH 2014 | | • | 1,557 | 1,557 | | ł | ŧ | ١ | | 3,753 | 3,753 | | 7,497 | 7,497 | | 80,000 | 80,000 | 1,796,033 | |
| YTD ACT. Y MARCH 2014 MA | | ı | ı | • | | ı | ı | ŧ | | 6,362 | 6,362 | | • | t | | ı | I | 300,112 | |
| LYTD ACT. MARCH 2013 | | (450) | 1,422 | 972 | | 423 | F | 423 | | , |) | | 9 | 1 | | ŧ | | 414,934 | |
| | Allandale Water Scheme | 0158202. Reticulation Extension | 0158211. Treatment | | Ashwick/Opuha Water Scheme | 0168256. Headworks | 0168999. Transfer to Assets | | Burkes Pass | 0178211. Treatment Upgrade | | Eversley Puneroa | 0228807. Resource Consents | | Manuka Terrace Water Scheme | 0238210. Headworks | | Total Capital Expenditure | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | · | FY BUD JUNE 2014 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------|---------------------------------|----------|----------------------|
| Sewer | | | | | | | |
| income | | | | | 400 ° | | ı |
| General Rates | | | | , , | | | 772 504 |
| Targeted Rates | 200,357 | T50//T5 | 970'/TC | n | o.uuv 🦿 | | +01 ⁽ 17+ |
| Subsidies and Grants | | · | 4 | · | ¥ * | | 1 |
| investment Income | • | , | • | · | \$ | | ı |
| Other Income | 629 | 5,489 | · | 5,489 | | 1 | ı |
| Financial Contributions | 31,379 | 116,157 | I | 116,157 | * | 2 | I |
| Upgrade Contributions | 54,657 | ı | ı | r | \$ | | I |
| Internal Income | | £ | ı | | 4 | | ı |
| Internal Interest Income | 17,733 | 21,091 | 29,178 | (8,087) | -27.71% 💥 | 'n | 38,904 |
| Gain on Sale - Assets | | , | ' | ' | * | | I |
| Vested Assets | | · | t | I | \$¥ | | 183,072 |
| Total Income | 310,755 | 460,368 | 346,806 | 113,562 | 32.75% | | 645,480 |
| Expenses | | | | | | | |
| Consultancy Expenses | ı | 6,914 | 11,099 | 4,185 | 37.71% 🖋 | 4 | 11,351 |
| Administration Expenses | 5,502 | 5,377 | 6,948 | 1,571 | 22.61% 🎻 | | 9,264 |
| Onerational and Maintenance | 60.537 | 90,857 | 119,802 | 28,945 | 24.16% 🗳 | ъ | 155,703 |
| | | | , ' | . • | , Po | | 1 |
| | COC C1 | A 715 | 17 541 | 13 276 | 75 97% 🔊 | ų | ያጸድ ድር |
| internal interest expense | COC(CT | CT7'+ | | 197 191 | | C | |
| Depreciation | 183,546 | 189,776 | 189,774 | (2) | 0.00% | | 253,032 |
| Internal Charges | | • | , | ı | | | r |
| Loss On Sale and Assets Written Off | 1 | , | F | ' | * | | ŧ |
| Total Expenses | 262,967 | 297,139 | 345,164 | 48,025 | 13.91% | | 452,738 |
| Operating surplus/(deficit) | 47,788 | 163,230 | 1,642 | | | | 192,742 |
| Variance analysis Unbudgeted effluent disposal charges has generated this favourable variance Unbudgeted Financial contributions received during the period has created this favourable variance. This is dependent on developer activity. Unspent manticpated capital reserve balances has resulted in lower than anticipated interest income year to date. Unspent money on engineering services to date has resulted in this favourable variance. Lower than anticipated consent monitoring costs in Fairlie (\$3,761) and Tekapo (\$3,574) coupled with lower contractor costs (\$11,205) and Electricity costs (\$5,598) also in Tekapo Better than anticpated capital reserve balances has resulted in lower than anticipated interest charges year to date. | favourable variance oeriod has created this favourable variance. This is dependent on developer activity. ted in lower than anticipated interest income year to date. Ited in this favourable variance. e (\$3,761) and Tekapo (\$3,574) coupled with lower contractor costs (\$11,205) and E ted in lower than anticipated interest charges year to date. | riance. This is de income year to led with lower c t charges year to | pendent on dev date. ontractor costs date. | eloper activit (\$11,205) and | ۲. Electricity costs (\$5,55 | 38) also | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|------------------------------------------------------|-------------------------|------------------------|-----------------------|----------|------------|---------------------|
| Operating Reserves | | | | | | |
| Opening Balance | 5,880 | (52,942) | T | | | ı |
| Operating surplus/(deficit) | 47,788 | 163,230 | 1,642 | | | 192,742 |
| Transfer - Capital Expenditure | (24,477) | (29,527) | (39,203) | | | (128,792) |
| Transfers between Reserves | ı | I | F | | | I |
| Transfer Capex to Ratepayers Equity | ŧ | I | ŧ | | | |
| Transfer Capital Expenditure to Capital Reserve | 24,477 | 29,527 | 39,203 | | | 128,792 |
| Add back Non Cash Items | 183,546 | 189,776 | 189,783 | | | 253,044 |
| Transfer Funded Depreciation to Capital Reserve | (183,546) | (189,776) | (189,783) | | | (253,044) |
| Transfer Vested Assets to Capital | | ı | ł | | | (183,072) |
| Transfer to Loan Account | t | ı | (7,272) | | | (9,696) |
| Transfer Interest to Capital Reserve | t | ı | 1 | | | |
| Transfer to Capital Financial Contributions | ı | 3 | 1 | | | 1 |
| Transfer Upgrade Contributions to Capital | , | 1 | ı | | | |
| Total Operating Reserves | 53,668 | 110,288 | (5,630) | • | 0.00% | (26) |
| | | | | | | |
| Capital Reserves | | | | | | |
| Opening Balance | 415,166 | 977,571 | 583,440 | | | 583,440 |
| Transfer Capital Expenditure from Operating Reserve | (24,477) | (29,527) | (39,203) | | | (128,792) |
| Transfer - Vested Assets | ı | 3 | ſ | | | 183,072 |
| Transfer - Interest Earned | ı | 1 | ſ | | | 1 |
| Transfer - Financial Contributions | ŧ | · | 9 | | | |
| Transfer Funded Depreciation from Operating Reserves | 187,569 | 189,776 | 189,783 | | | 253,044 |
| Transfer - from Ratepayers Equity | ı | £ | ı | | | ŀ |
| Transfer - from Operating Reserve | ı | ı | t | | | • |
| Transfer - Upgrade Contributions | ı | 1 | ļ | | | 1 |
| Transfer - Sanitary Works Subsidy | ı | 1 | ŧ | | | - |
| Total Capital Reserves | 578,258 | 1,137,820 | 734,020 | ı | 0.00% | 890,764 |
| | | | | | | |

| FY BUD JUNE 2014 | | | | | 1,700 | 1,700 | | 77,088 | 50,004 | | 127,092 | 128,792 | |
|-------------------------|-------|-------|---------------------|---------------|--------------------------------------|-------|--------------|------------------------|--------------------------------|-----------------------------|---------|---------------------------|--|
| VARIANCE % VARIANCE | | | | | | | | | | | | - 0.00% | |
| YTD BUD MARCH 2014 | | | | | 1,700 | 1,700 | | ł | 37,503 | t | 37,503 | 39,203 | |
| YTD ACT. MARCH 2014 | | | | | | ŧ | | ı | 29,527 | ı | 29,527 | 29,527 | |
| LYTD ACT. MARCH 2013 | | | | | 3 | I | | 1 | 24,477 | , | 24,477 | 24,477 | |
| | Sewer | Capex | Capital Expenditure | Fairlie Sewer | 0278410. New Reticulation - Eversley | | Twizeł Sewer | 0298193. Vested Assets | 0298411. Sewer Treatment - New | 0298999. Transfer to Assets | | Total Capital Expenditure | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | H | FY BUD JUNE 2014 |
|-------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------|-----------------------|-----------------|---------------|---------------|---------------------|
| Stormwater | | | | | | | |
| Income | | | | | | | |
| Targeted Rates | 60,264 | 54,370 | 54,369 | r-i | 0.00% 🖋 | | 72,492 |
| Financial Contributions | 15,837 | 3,860 | 1 | 3,860 | 4 | ,1 | ı |
| internai interest income | 6,439 | 6,185 | 12,285 | (6,100) | -49.66% 💥 | 2 | 16,380 |
| Gain on Sale - Assets | ł | ı | 1 | · | | | · |
| Vested Assets | ı | I | 1 | t | | | |
| Total Income | 82,540 | 64,414 | 66,654 | (2,240) | -3.36% | | 88,872 |
| | | | | | | | |
| | | | | | 3.4 AOD/ - // | | 200 2 |
| Consultancy Expenses | \$ | 4,210 | 4,/52 | 242 | T1.40% | | 0,330 |
| Administration Expenses | 325 | 307 | 2,349 | 2,042 | 86.94% 🞺 | | 3,132 |
| Operational and Maintenance | 668'6 | 9,084 | 14,634 | 5,550 | 37.93% 📣 | m | 19,512 |
| Internal interest Expense | 649 | t | I | • | N. | | ſ |
| Depreciation | 43,596 | 45,532 | 44,937 | (262) | -1.32% 💥 | | 59,916 |
| Internal Charges | 1 | ı | , | t | 4 | | ı |
| Loss On Sale and Assets Written Off | I | ŧ | 1 | ŧ | \$ | | , |
| Total Expenses | 54,470 | 59,132 | 66,672 | 7,540 | 11.31% | | 88,896 |
| Operating surplus/(deficit) | 28,070 | 5,282 | (18) | | | | (24) |
| Utritance madheic | | | | | | | |
| 1. Unbudgeted Financial contributions received during the period has created this favourable variance. This is dependent on developer activity. | iis favourable vari | iance. This is de | pendent on dev | eloper activity | | | |
| 2. Lower than anticpated capital reserve balances has resulted in Lower than anticipated interest income year to date. | ticipated interest | income year to | date. | | | | |
| 3. Lower than anticipated contractor costs across all stormwater activities has created this favourable variance | reated this favou | rable variance | | | | | |
| | | | | | | | |
| | | | | | | | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|------------------------------------------------------|-------------------------|------------------------|-----------------------|----------|------------|---------------------|
| Operating Reserves | | | | | | |
| Opening Balance | | 1 | ı | | | Ŧ |
| Operating surplus/(deficit) | 28,070 | 5,282 | (18) | | | (24) |
| Transfer - Capital Expenditure | 1 | ı | ł | | | r |
| Transfers between Reserves | · | I | r | | | |
| Transfer Capital Expenditure to Capital Reserve | ł | | ŝ | | | |
| Add back Non Cash Items | 43,596 | 45,532 | 44,937 | | | 59,916 |
| Transfer Funded Depreciation to Capital Reserve | (43,596) | (45,532) | (44,937) | | | (59,916) |
| Transfer Vested Assets to Capital | ı | ı | I | | | ŧ |
| Transfer Interest to Capital Reserve | | 1 | I | | | , |
| Transfer to Capital Financial Contributions | t | | t | | | • |
| Total Operating Reserves | 28,070 | 5,282 | (18) | · | 0.00% | (24) |
| Capital Reserves | | | | | | |
| Opening Balance | 328,573 | 338,349 | 346,824 | | | 346,824 |
| Transfer Capital Expenditure from Operating Reserve | ı | ł | r | | | 3 |
| Transfer - Vested Assets | r | ı | · | | | I |
| Transfer - Interest Earned | · | 1 | ı | | | |
| Transfer - Financial Contributions | , | ı | , | | | |
| Transfer Funded Depreciation from Operating Reserves | 43,596 | 45,532 | 44,937 | | | 59,916 |
| Transfer - from Ratepayers Equity | ŧ | J | ı | | | ı |
| Transfer - From Operating Reserve | Ŧ | I | | | | ı |
| Transfer - to/from Op Rsve | ı | • | ı | | | r |
| Transfer from Operating Reserve | ı | I | £ | | | |
| Transfer - from Tkp W&S Operat Rsv | r | I | ı | | | ł |
| Transfer - from Twi W&S Operat Rsv | t | ı | · | | | · |
| Transfer - from Flie W&S Operat Rsve | | • | ı | | | £ |
| Total Capital Reserves | 372,169 | 383,881 | 391,761 | • | 0.00% | 406,740 |
| | | | | | | |

| | | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | | FY BUD JUNE 2014 |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------|-----------------------|----------------|-------------------------|----------|---------------------|
| Roa | Roading | | | | | | | |
| | income | | | | 3 | | | |
| | General Rates | 987,612 | 973,962 | 973,962 | (<u>o</u>) | 0.00% 💥 | | 1,298,616 |
| | Targeted Rates | 8,460 | 8,136 | 8,136 | (<u>o</u>) | 0.00% 🗶 | | 10,848 |
| | Subsidies and Grants | 1,622,047 | 1,352,507 | 1,155,528 | 196,979 | 17.05% 🍼 | 7 | 1,540,704 |
| | Investment Income | 1 | ı | ' | • | \$ | | 1 |
| | Other Income | 35,455 | 37,058 | 21,753 | 15,305 | 70.36% 🞻 | | 29,004 |
| | Upgrade Contributions | F | I | ı | ı | * | | · |
| | Internal Income | ŧ | I | 1 | ı | \$7 | | ı |
| | Internal Interest Income | 836 | 6,996 | 7,263 | (267) | -3.68% 🛒 | | 9,684 |
| | Gain on Sale - Assets | t | ı | 1 | • | * | | |
| | Vested Assets | \$ | I | | r | Ŷ | I | 114,516 |
| | Total Income | 2,654,410 | 2,378,658 | 2,166,642 | 212,016 | 9.79% | | 3,003,372 |
| | Expenses | | | | | | | |
| | Internal income | ı | \$ | I | ı | * | | 87,789 |
| | Employment Expenses | 90,595 | 39,375 | 66,537 | 27,162 | 40.82% 🎻 | 2 | 88,716 |
| | Consultancy Expenses | 8,135 | 41,232 | 55,325 | 14,093 | 25.47% 🎻 | m | 94,500 |
| | Administration Expenses | 3,274 | 1,129 | 3,996 | 2,867 | 71.76% 🞻 | | 5,328 |
| | Operational and Maintenance | , | ı | ı | , | | | \$ |
| | Internal interest Expense | 224 | 173 | ł | (173) | × | | ı |
| | Roading | 1,510,699 | 1,155,838 | 856,989 | (298,849) | -34.87% 💢 | 4 | 1,142,652 |
| | Depreciation | 1,191,843 | 1,231,146 | 1,231,146 | , | 0.00% 🖋 | | 1,641,528 |
| | Internal Charges | 5,669 | 7,748 | 9,666 | 1,918 | 19.84% 🞻 | | 100,680 |
| | Loss On Sale and Assets Written Off | (0) | • | I | 1 | * | 1 | E |
| | Total Expenses | 2,810,439 | 2,476,640 | 2,223,659 | (252,981) | -11.38% | | 3,161,193 |
| Ope | Operating surplus/(deficit) | (156,029) | (97,982) | (57,017) | | | 1 11 | (157,821) |
| 1 / | | | | | | | | |
| 1. High | variance analysis 1. | cency repairs | | | | | | |
| | Employment expenses are lower than budgeted due the Roading Manager being on Parental leave and due to an error in coding of the asset assistant salaries. This will | ng on Parental le | ave and due to | an error in codi | ng of the asse | t assistant salaries. T | his will | |
| be c | be corrected | | | | | | | |
| | Costs associated with RAMM have not been spent to date. This is expected to occur before year end. | occur before yea | ir end. | | | | | |
| 4. Deti | Detailed roading expenses shown under separate analysis. | | | | | | | |
| | | | | | | | | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|---------------------------------------------------|-------------------------|------------------------|-----------------------|-----------|---------------|---------------------|
| Roading | | | | | × | |
| 2526285. Traffic Svcs Mtce | 7 | • | • | , | Ţ | £ |
| 2536120. St Lighting - Electricity | (197) | 1 | , | ' | | t |
| 25361201. St Lighting - Elec - Transit | 197 | ı | 1 | ı | \$ | F |
| 25362804. Enviro Mtce - 2011/2012 June Snow Event | 18,467 | ŧ | ı | ı | * | ı |
| 2546111. Sealed Pavement Mtce | 147,691 | 139,203 | 127,503 | (11,700) | -9.18% 減 | 170,004 |
| 2546112. Unsealed Pavement Mtce | 235,063 | 244,029 | 270,000 | 25,971 | 9.62% 🎻 | 360,000 |
| 2546113. Routine Drainage Mtce | 45,720 | 41,147 | 45,000 | 3,853 | 8.56% 🍼 | 60,000 |
| 25461131. Drainage Mtce - St Cleaning | 18,329 | 18,648 | 18,234 | (414) | -2.27% 💢 | 24,312 |
| 2546114. Structures Maintenance Bridges | 28,184 | 23,385 | 45,000 | 21,615 | 48.03% 🞻 | 60,000 |
| 25461141. Structures Maintenance Cattlestops | 4,433 | 2,792 | 18,000 | 15,208 | 84.49% 🎻 | 24,000 |
| 2546121. Environmental Mtce | 108,664 | 109,472 | 106,308 | (3,164) | -2.98% 💢 | 141,744 |
| 2546122. Traffic Services Mtce | 42,670 | 24,198 | 52,497 | 28,299 | 53.91% 🞻 | 69,996 |
| 25461221. Street Lighting - Maintenanc | 30,073 | 26,764 | 33,750 | 6,986 | 20.70% 🖋 | 45,000 |
| 25461222. Street Lighting - Electricit | 38,398 | 32,930 | 53,208 | 20,278 | 38.11% 🖋 | 70,944 |
| 2546288. Emergency Reinstatement | 727,123 | 440,734 | 1 | (440,734) | × | r |
| 2546301. Street Lights - Mtce - Trans | 3,961 | 4,177 | 12,753 | 8,576 | 67.24% 🎻 | 17,004 |
| 2546302. Street Lights-Elect - Transi | 9,095 | 6,983 | 9,000 | 2,017 | 22.41% 🞻 | 12,000 |
| 2546303. Drainage Mtce - St Cleaning Transit | 17,034 | 17,299 | 16,983 | (316) | -1.86% 💢 | 22,644 |
| 2546304. Footpaths | 24,167 | 23,634 | 26,253 | 2,619 | <i>»</i> %266 | 35,004 |
| 2546306. Alps2ocean | 11,620 | 441 | 22,500 | 22,059 | 98.04% 🞻 | 30,000 |
| Total Roading | 1,510,699 | 1,155,838 | 856,989 | (298,849) | -34.87% | 1,142,652 |

| FY BUD | JUINE 2014 | | 28,344 | (157,821) | (2,048,821) | (136,176) | E | 2,048,821 | 1,641,528 | (772,368) | (114,516) | J | , | I | (826,116) | | 3 | (337,125) |
|------------|------------|--------------------|-----------------|-----------------------------|--------------------------------|----------------------------|-------------------------------------|-------------------------------------------------|-------------------------|-------------------------------------------------|-----------------------------------|--------------------------------------|---------------------------------------------|-------------------------------------------|-------------------------------|-----------------------|----------------------------------------|--------------------------|
| % VARIANCE | | | | | | | | | | | | | | | | | | 0.00% |
| VARIANCE | | | | | | | | | | | | | | | | | | • |
| | MARCH 2014 | | 28,344 | (57,017) | (1,854,711) | (102,132) | 1 | 1,854,711 | 1,231,146 | (579,276) | ł | ı | I | ı | (619,587) | | ı | (98,522) |
| | MAKCH 2014 | | (25,172) | (97,982) | (1,352,197) | ı | ı | 1,352,197 | 1,231,146 | (579,278) | I | I | Ţ | 3 | (75,880) | 1 | t | 452,834 |
| | MAKCH 2013 | | 8,889 | (156,029) | (1,340,044) | ı | 3 | 1,340,044 | 1,191,843 | (560,403) | ı | 1 | ı | ı | | I | ı | 484,300 |
| | | Operating Reserves | Opening Balance | Operating surplus/(deficit) | Transfer - Capital Expenditure | Transfers between Reserves | Transfer Capex to Ratepayers Equity | Transfer Capital Expenditure to Capital Reserve | Add back Non Cash Items | Transfer Funded Depreciation to Capital Reserve | Transfer Vested Assets to Capital | Transfer Interest to Capital Reserve | Transfer to Capital Financial Contributions | Transfer Upgrade Contributions to Capital | Transfer NZTA Capital Subsidy | Transfer Capital rate | Transfer Contributions Roading Reserve | Total Operating Reserves |

| | LT I DACH 2013 MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|------------------------------------------------------|------------------------------|------------------------|-----------------------|----------|------------|---------------------|
| Capital Reserves | | | | | | |
| Opening Balance | 968,757 | 1,031,049 | (576,954) | | | (576,954) |
| Transfers between Reserves | | \$ | r | | | • |
| Transfer Capital Expenditure from Operating Reserve | (1,340,044) | (1,352,197) | (1,854,711) | | | (2,048,821) |
| Transfer - Vested Assets | t | I | I | | | · |
| Transfer - Interest Earned | ŀ | ı | ı | | | ı |
| Transfer - Financial Contributions | | ı | ı | | | |
| Transfer Funded Depreciation from Operating Reserves | 450 | 579,278 | 579,276 | | | 772,368 |
| Transfer from Capital Reserve | 3 | r | 1 | | | I |
| Transfer - to RBU | F | ι | ı | | | ı |
| Transfer - from Operating Reserve | , | ŧ | ı | | | t |
| Transfer - to/from Op Rsve | 1 | t | 433,062 | | | 577,416 |
| Transfer - Funding for Capex from Op Rsve | I | 1 | ŧ | | | • |
| Transfer - Upgrade Contributions | I | 3 | f | | | r |
| Transfer - to/from Capital Reserve | 1 | I | ŗ | | | |
| Transfer - Rates Transferred from Ope res | 3 | I | Ţ | | | • |
| Transfer - from Subs Rdg Operat Rsve | I | 1 | F | | | £ |
| Transfer -from Tekapo W&S Op Rsve | , | ı | 1 | | | |
| Transfer NZTA Capital Subsidy | ŗ | 75,880 | 619,587 | | | 826,116 |
| Transfer Vested Assest from Op reserve | 1 | I | ļ | | | 114,516 |
| Transfer - Funds Transfer | I | t | I | | | l |
| Transfer - from Twl Township W&S | | ŧ | ı | | | ı |
| Transfer - Fund for Capex from Operat Rsv | | ì | 11,817 | | | 15,756 |
| Transfer -to RBU | 3 | I | I | | | 1 |
| Total Capital Reserves | (370,837) | 334,010 | (787,923) | ŧ | 0.00% | (319,603) |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE % VI | % VARIANCE | FY BUD JUNE 2014 |
|-------------------------------------------------------------------|-------------------------|------------------------|-----------------------|---------------|------------|---------------------|
| Roading | | | | | | |
| Capex | | | | | | |
| Capital Expenditure | | | | | | |
| 0868001. Computers | 8,517 | 1,415 | 7,731 | | | 10,308 |
| 0868999. Transfer to Assets | ı | ı | ı | | | |
| 2508183. Sealed Road Resurfacing | 19,071 | ı | ı | | | 1 |
| 2518182. Minor Improvements | 10,000 | I | ı | | | 1 |
| 2528182. Minor Improvements | 10,000 | ı | I | | | |
| 2548193. Vested Assets | ı | ı | 1 | | | 114,516 |
| 2548211. Unsealed Road Metalling | 234,437 | 194,958 | 425,000 | | | 425,000 |
| 2548212. Sealed Road Resurfacing | 668,099 | 589,528 | 520,000 | | | 520,000 |
| 2548213. Drainage Renewal | 36,562 | 47,602 | 32,391 | | | 43,188 |
| 2548214. Sealed Road Pavement Rehabilitation | ı | , | 120,929 | | | 120,929 |
| 2548215. Structures Component replacements bridges | 4,281 | 3,802 | 11,763 | | | 15,684 |
| 25482151. Structures Component replacements cattelstops | 5,780 | 3,369 | 7,497 | | | 966'6 |
| 2548222. Traffic Services Renewals | 36,883 | 34,751 | 55,647 | | | 74,196 |
| 2548231. Associated Improvements | I | \$ | 3,753 | | | 5,004 |
| 2548300. Footpath Minor Maintenance | 3,375 | \$ | ı | | | |
| 2548310. Footpaths - Surfacing | 66,780 | 52,483 | 60,000 | | | 60,000 |
| 2548341. Minor Improvements | 120,071 | 80,838 | 250,000 | | | 290,000 |
| 2548390. Streetscape Improvements | 62,644 | t | ı | | | · |
| 2548394. Cemetery carpark overflow | 4,480 | ı | · | | | ı |
| 2548395. Sealing Past Houses | ı | I | 10,000 | | | 10,000 |
| 2548396. Manuka Terrace | 23,798 | 343,450 | 350,000 | | | 350,000 |
| 2548999. Transfer to Assets | I | I | I | | | • |
| 26381721. Lake Alexandrina Bridge Sealing Works Unsubsidised Roat | 25,265 | ı | ' | | | |
| 2638999. Transfer to Assets | 3 | - | • | | | 3 |
| Total Canital Exnenditure | 1.340,044 | 1,352,197 | 1,854,711 | | 0.00% | 2,048,821 |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | ч | FY BUD JUNE 2014 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------|---------------------------------|---------------------------------------|-------------------------------|-------------------------|---------------|---------------------|
| Planning | | | | | | | |
| Income | | | | Ĩ | \$\$ | | |
| General Rates | 177,966 | 117,872 | 117,873 | (1) | 0.00% 💥 | | 157,164 |
| Targeted Rates | ı | ŀ | • | • | S. | | • |
| Other income | 70,307 | 79,258 | 71,010 | 8,248 | 11.61% 🍼 | | 94,680 |
| Reserve Contributions | 93,626 | 153,181 | 29,997 | 123,184 | 410.65% 💞 | | 39,996 |
| Internal Income | I | ŀ | · | ١ | * | | 1 |
| Internal Interest Income | 9 | 6 | 18 | (6) | -49.11% 💥 | | 24 |
| Gain on Sale - Assets | 1 | ı | 1 | t | * | | r |
| Total Income | 341,906 | 350,320 | 218,898 | 131,422 | 60.04% | | 291,864 |
| Expenses | | | | | | | |
| Employment Expenses | 143,214 | 210,375 | 225,684 | 15,309 | 6.78% 🞻 | 2 | 300,912 |
| Consultancy Expenses | 126,474 | 124,527 | 214,587 | 90,060 | 41.97% 🗳 | m | 286,116 |
| Administration Expenses | 789 | 6,120 | 17,703 | 11,583 | 65.43% 💞 | 4 | 23,604 |
| Operational and Maintenance | 189 | 1,473 | 6,462 | 4,989 | 77.21% 🞻 | | 8,616 |
| Internal interest Expense | ł | ı | ı | ŧ | N. | | ı |
| Depreciation | 108 | 123 | 126 | m | 2.64% 🎻 | | 168 |
| Internal Charges | 2,185 | 5,317 | 3,663 | (1,654) | -45.15% 減 | | 4,884 |
| Loss On Sale and Assets Written Off | 3 | ı | I | • | | | ŗ |
| Total Expenses | 272,959 | 347,934 | 468,225 | 120,291 | 25.69% | | 624,300 |
| Operating surplus/(deficit) | 68,947 | 2,385 | (249,327) | | | | (332,436) |
| Variance analysis Higher than anticipated developer activity has created this favourable variance. Lower than anticipated costs associated with District Plan review has resulted in this favourable variance Lower than anticipated consultancy costs associated with PCJ3. Decisions have been released and it is expected that this cost will ramp up now to the end of the year. Lower than anticipated insurance costs (\$5,805) coupled with lower costs of publications (\$2,987) has generated this favourable variance | e. I in this favourabl e been released oublications (\$2,5 | le variance and it is expect | ed that this cost ed this favourab | will ramp up r le variance | now to the end of the y | <i>l</i> ear. | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | VARIANCE % VARIANCE | FY BUD JUNE 2014 |
|------------------------------------------------------|-------------------------|------------------------|-----------------------|----------|---------------------|---------------------|
| Operating Reserves Opening Balance | (842,037) | (942,738) | (943,744) | | | (943,744) |
| Operating surplus/(deficit) | 68,947 | 2,385 | (249,327) | | | (332,436) |
| Transfer - Capital Expenditure | ŧ | ı | 3 | | | ı |
| Transfer Capital Expenditure to Capital Reserve | ı | 1 | t | | | F |
| Add back Non Cash Items | 108 | 123 | 117 | | | 156 |
| Transfer Funded Depreciation to Capital Reserve | (108) | (123) | (117) | | | (156) |
| Transfer Interest | ļ | 1 | I | | | |
| Transfer Operating Surplus | I | 1 | ŧ | | | |
| Transfer to Capital Reserves | ſ | ı | , | | | £ |
| Transfer to/from Land Subdivision Reserve | , | r | (29,997) | | | (39,996) |
| Total Operating Reserves | (773,089) | (940,353) | (1,223,068) | ı | 0.00% | (1,316,176) |
| Capital Reserves | | | | | | |
| Opening Balance | 316 | 473 | 474 | | | 474 |
| Transfer Capital Expenditure from Operating Reserve | | 1 | F | | | ſ |
| Transfer Funded Depreciation from Operating Reserves | 108 | 123 | 117 | | | 156 |
| Capital Reserve Interest | I | 1 | r | | | ſ |
| Transfer From Operating Reserves | 3 | ı | ı | | | |
| Transfer from Real Estate Reserve | r | 1 | ŀ | | | 3 |
| Total Capital Reserves | 424 | 596 | 591 | ٠ | 0,00% | 630 |
| | | | | | | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | | FY BUD JUNE 2014 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|-------------------------------------------------------------|-----------------------------------|--------------------------|------|---------------------|
| Regulatory | | | | | | | |
| Income | | | | | | | |
| General Rates | 54,027 | 70,629 | 70,632 | (3) | 0.00% 🗶 | | 94,176 |
| Targeted Rates | 101,628 | 110,743 | 110,745 | (2) | 0.00% 💢 | | 147,660 |
| Subsidies and Grants | 4,000 | ı | z | I | **7 | | I |
| Investment Income | ŀ | I | 1 | I | | | I |
| Other Income | 267,333 | 321,412 | 243,144 | 78,268 | 32.19% 🎻 | 1 | 324,192 |
| Internal Income | ı | I | 1 | I | \$ | | ŗ |
| Internal Interest Income | 533 | 608 | 180 | 428 | 237.84% 🎻 | | 240 |
| Gain on Sale - Assets | | 1 | ı | ı | | ļ | I |
| Total Income | 427,522 | 503,393 | 424,701 | 78,692 | 18.53% | l | 566,268 |
| Expenses | | | | | | | |
| Employment Expenses | 122,847 | 159,054 | 164,070 | 5,016 | 3.06% 🍼 | | 218,760 |
| Consultancy Expenses | 36,712 | 15,145 | 27,009 | 11,864 | 43.93% 🖋 | 2 | 36,012 |
| Administration Expenses | 63,445 | 36,049 | 70,708 | 34,659 | 49.02% 🞻 | ŝ | 86,944 |
| Operational and Maintenance | 104,105 | 117,224 | 132,902 | 15,678 | 11.80% 🗳 | 4 | 148,088 |
| Internal interest Expense | 2,583 | 4,367 | 3,843 | (524) | -13.64% 💢 | | 5,124 |
| Depreciation | 27,351 | 28,958 | 28,962 | 4 | 0.01% 🖋 | | 38,616 |
| Internal Charges | 9,768 | 15,159 | 24,561 | 9,402 | 38.28% 🗳 | | 32,748 |
| Loss On Sale and Assets Written Off | I | , | | ŧ | 4 | ł | ŧ |
| Total Expenses | 366,811 | 375,956 | 452,055 | 76,099 | 16.83% | | 566,292 |
| Operating surplus/(deficit) | 60,711 | 127,438 | (27,354) | | | I II | (24) |
| Variance analysis Higher than anticipated revenue from building Inspectorate (\$72,380) has contributed to this favourable varaince BCA Consultancy expenses are below budget by \$6,499 due to timing of spend compared to budget which has contributed to this variance. Lower than anticipated insurance costs for the building activity (\$24,945) and Rural fires (\$6,159) which is due mainly to budgeting for an additional call from Riskpool that has not yet eventuated. Lower than anticipated contractor costs associated with Animal control, mainly Twizel (\$16,135) has resulted in this favourable variance. | trributed to this f d compared to bi Rural fires (\$6,1 ly Twizel (\$16,1) | avourable varaii udget which has 59) which is due 35) has resulted | nce contributed to mainly to budg in this favourab | this variance. Eting for an ac | dditional call from Risk | lood | |
| | | | | | | | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|------------------------------------------------------|-------------------------|------------------------|-----------------------|----------|------------|---------------------|
| Operating Reserves | | | | | | |
| Opening Balance | | ı | · | | | • |
| Operating surplus/(deficit) | 60,711 | 127,438 | (27,354) | | | (24) |
| Transfer - Capital Expenditure | (12,000) | (55,500) | (64,323) | | | (85,764) |
| Transfer Capital Expenditure from Operating Reserve | | · | (3,753) | | | (5,004) |
| Transfer Capital Expenditure to Capital Reserve | 12,000 | 55,500 | 64,323 | | | 85,764 |
| Add back Non Cash Items | 27,351 | 28,958 | 28,953 | | | 38,604 |
| Transfer Funded Depreciation to Capital Reserve | (27,351) | (28,958) | (28,953) | | | (38,604) |
| Transfer Interest | z | ı | I | | | • |
| Transfer Operating Surplus | Ŧ | ı | 1 | | | ŧ |
| Transfer to Ratepayers Equity | ı | F | | | | , |
| Capital Reserve Interest | · | r | I | | | ı |
| Leaky Building Provision | ŧ | ı | 1 | | | ŧ |
| Total Operating Reserves | 60,711 | 127,438 | (31,107) | · | 0.00% | (5,028) |
| Capital Reserves | | | | | | |
| Opening Balance | (72,579) | (49,280) | (32,901) | | | (50,349) |
| Transfer Capital Expenditure from Operating Reserve | (12,000) | (55,500) | (64,323) | | | (85,764) |
| Transfer Funded Depreciation from Operating Reserves | 27,351 | 28,958 | 28,953 | | | 38,604 |
| Capital Reserve Interest | I | ł | ŧ | | | ı |
| Transfers from Ratepayers Equity | | 3 | ı | | | |
| Total Capital Reserves | (57,228) | (75,822) | (68,271) | I | 0.00% | (97,509) |
| | | | | | | |

| FY BUD JUNE 2014 | | 23,004 23,004 | 5,004 5,004 | 7,752 50,004 - 57,756 | 85,764 |
|-------------------------|---------------------|---------------------------------------------------|----------------------------|--------------------------------------------------------------------------------|---------------------------|
| VARIANCE % VARIANCE | | | | | 0.00% |
| VARIANCE | | | | | |
| YTD BUD MARCH 2014 | | 17,253 17,253 | 3,753 3,753 | 5,814 37,503 - 43,317 | 64,323 |
| YTD ACT. MARCH 2014 | | 1 1 | 1 1 | 8,000 47,500 - 55,500 | 55,500 |
| LYTD ACT. MARCH 2013 | | ı ı | 1 | - 12,000 - 12,000 | 12,000 |
| | Regulatory Capex | Capital Expenditure 0108925. Plant & Equipment | 0698925. Plant & Equipment | 0838925. Plant & Equipment 0838930. Vehicles 0838999. Transfer to Assets | Total Capital Expenditure |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|-------------------------------------------------------------------------------------------------|-------------------------|------------------------|-----------------------|----------|------------|---------------------|
| Solid Waste | | | | | | |
| Income | | | | | | |
| General Rates | 409,654 | 137,466 | 137,466 | ı | 0.00% 🖋 | 183,288 |
| Targeted Rates | 10,215 | 323,820 | 323,820 | ı | 0.00% 🞻 | 431,760 |
| Other Income | 89,255 | 105,597 | 77,331 | 28,266 | 36.55% 🍼 | 1 103,108 |
| Internal Income | ŀ | ı | r | ı | N | 3 |
| Internal Interest Income | 50 | 1 | (1,044) | 1,044 | -100.00% 🞻 | (1,392) |
| Gain on Sale - Assets | 826 | f | ſ | • | 7 | ŧ |
| Total Income | 510,001 | 566,883 | 537,573 | 29,310 | 5.45% | 716,764 |
| Expenses | | | | | | |
| Employment Expenses | 22,946 | 21,372 | 14,076 | (2,296) | -51.83% 💥 | 18,768 |
| Consultancy Expenses | 686 | 9,645 | 14,067 | 4,422 | 31.44% 🞻 | 18,756 |
| Administration Expenses | 8,920 | 7,861 | 4,598 | (3,263) | -70.96% 💥 | 5,852 |
| Operational and Maintenance | 481,274 | 467,482 | 483,000 | 15,518 | 3.21% 🎺 | 644,717 |
| Internal interest Expense | • | 11,985 | 1 | (11,985) | X | I |
| Depreciation | 5,049 | 15,068 | 15,066 | (2) | -0.01% 🗶 | 20,088 |
| Internal Charges | 1,968 | 3,644 | 7,929 | 4,285 | 54.05% 🞻 | 10,572 |
| Loss On Sale and Assets Written Off | | 1 | 1 | · | | |
| Total Expenses | 520,842 | 537,056 | 538,736 | 1,680 | 0.31% | 718,753 |
| Operating surplus/(deficit) | (10,841) | 29,827 | (1,163) | | | (1,989) |
| Variance analysis 1. Higher than anticipated gate fees has created this favourable variance. | | | | | | |

| | LYTD ACT. | YTD ACT. | YTD BUD | VARIANCE | % VARIANCE | FY BUD |
|------------------------------------------------------|-------------------|------------|------------|----------|------------|-----------|
| | MARCH 2013 | MARCH 2014 | MARCH 2014 | | | JUNE 2014 |
| Operating Reserves | | | | | | |
| Opening Balance | (388,647) | (393,312) | (248,292) | | | (331,056) |
| Operating surplus/(deficit) | (10,841) | 29,827 | (1,163) | | | (1,989) |
| Transfer - Capital Expenditure | · | ŧ | ı | | | I |
| Transfers between Reserves | • | ι | 1 | | | ı |
| Transfer Capex to Ratepayers Equity | ſ | t | • | | | ı |
| Transfer Capital Expenditure to Capital Reserve | ı | | ł | | | |
| Add back Non Cash Items | 5,049 | 15,068 | (15,075) | | | (20,100) |
| Transfer Funded Depreciation to Capital Reserve | (5,049) | (15,068) | (15,075) | | | (20,100) |
| Transfer Interest to Capital Reserve | | ı | I | | | E |
| Total Operating Reserves | (399,489) | (363,485) | (279,605) | • | 0.00% | (373,245) |
| Capital Reserves | | | | | | |
| Opening Balance | (481,932) | (464,156) | (668/9) | | | (6,899) |
| Transfer Capital Expenditure from Operating Reserve | 1 | ı | r | | | ł |
| Transfer - Interest Earned | ŧ | , | I | | | 3 |
| Transfer Funded Depreciation from Operating Reserves | 5,049 | 15,068 | (15,075) | | | (20,100) |
| Transfer from Capital Reserve | ı | t | 1 | | | ı |
| Total Capital Reserves | (476,883) | (449,088) | (21,974) | • | 0.00% | (26,999) |
| | | | | | | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | | FY BUD JUNE 2014 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|------------------------|-----------------------|----------|------------|------|---------------------|
| Community Facilities | | | | | | | |
| Income | | | | | | | |
| General Rates | 203,670 | 211,134 | 211,005 | 129 | 0.06% 🖋 | | 281,340 |
| Targeted Rates | ŧ | 1 | ı | 1 | \$ | | · |
| Subsidies and Grants | 757 | 435 | 495 | (09) | -12.17% 💥 | | 660 |
| Investment Income | 3 | | t | • | * | | 1 |
| Other Income | 77,566 | 85,192 | 85,770 | (578) | -0.67% 💢 | | 114,360 |
| Internal Income | ı | 1 | I | z | *7 | | , |
| Internal Interest Income | 1,618 | 1,738 | 3,222 | (1,484) | -46.05% 💥 | | 4,296 |
| Gain on Sale - Assets | | I | 1 | • | | I | 1 |
| Total Income | 283,611 | 298,499 | 300,492 | (1,993) | -0.66% | | 400,656 |
| Evnances | | | | | | | |
| Employment Exnenses | | 1 | | • | | | ı |
| | , | 5,079 | ı | (5.079) | * | | , |
| Cuisanany cypeuses A desini-tration Evenerat | 77 954 | 21212 | 71 888 | (2,2(2) | -10.90% 💥 | 6 | 29.184 |
| | | 100 C C D C | 767 116 | | 1 0/00 | I | 340 488 |
| Operational and Maintenance | 141'777 | 167,162 | 0TT'707 | 670'4 | T.0470 🕎 | | 04/0400 |
| Internal interest Expense | 1 | 559 | 6,948 | 6,389 | 91.96% 🖋 | m | 9,264 |
| Depreciation | 37,890 | 37,634 | 37,638 | 4 | 0.01% 🎻 | | 50,184 |
| Internal Charges | ŧ |) | T | ı | 1 | | ŧ |
| Loss On Sale and Assets Written Off | 1 | ı | 1 | ı | \$7 | | ŧ |
| Total Expenses | 283,591 | 324,836 | 328,590 | 3,754 | 1.14% | | 438,120 |
| | 06 | (36 326) | 128 0981 | | | I | (37 464) |
| Operating surplus/ (deficit) | 07 | Incr'nz) | | | | 1111 | Inoution |
| Wariance analystis | | | | | | | |
| Variarice artary subside the constant constant received have reculted in former interact earned | t aarnad | | | | | | |
| L. Lower than anticipated capital reserve balances have resulted in tower interest canned Timing of rates for the year compared to budget has resulted in this unfavourable variance. This will be corrected by year end. | t eanteu able variance. Th | iis will be correc | ted by year end. | | | | |
| | t paid. | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

| FY BUD JUNE 2014 | | • | (37,464) | (300,576) | I | #REF! | 300,576 | 34,200 | (16,716) | E | ı | , | #REF! | | 85,886 | (300,576) | 4,740 | • | , | , | r | ſ | , | (209,950) | | | | | 300,576 | B/C'NNC |
|-------------------------|--------------------|-----------------|-----------------------------|--------------------------------|----------------------------|-------------------------------------|-------------------------------------------------|-------------------------|-------------------------------------------------|-------------------------------|--------------------------------------|--------------------------|--------------------------|------------------|-----------------|-----------------------------------------------------|------------------------------------------------------|----------------------------|---------------------------------|----------------------------|----------------------------|---------------------------------|-----------------------------------|------------------------|----------------------|-------|---------------------|----------------|--------------------|---------------------------|
| % VARIANCE | | | | | | | | | | | | | | | | | | | | | | | | 0.00% | | | | | 2000 | %nn.n |
| VARIANCE | | | | | | | | | | | | | I | | | | | | | | | | | 1 | | | | | | t |
| YTD BUD MARCH 2014 | | 1 | (28,098) | (225,432) | ŀ | #REF! | 225,432 | 25,650 | (12,537) | I | I | ı | #REF! | | 85,886 | (225,432) | 3,555 | | r | r | · | | 1 | (135,991) | | | | | 225,432 | 754'077 |
| YTD ACT. MARCH 2014 | | I | (26,336) | (42,787) | 1 | #REF! | 42,787 | 37,634 | (12,534) | I | Ŧ | r | #REF1 | | 102,491 | (42,787) | 12,534 | · | 1 | 1 | r | r | 1 | 72,238 | | | | | 42,787 | 42,181 |
| LYTD ACT. MARCH 2013 | | 61 | 20 | 3 | | #REF! | | 37,890 | (8,406) | ı | I | | #REF! | | 90,813 | 1 | 8,406 | ı | I | I | ı | ı | ı | 99,219 | | | | | * | |
| | Operating Reserves | Opening Balance | Operating surplus/(deficit) | Transfer - Capital Expenditure | Transfers between Reserves | Transfer Capex to Ratepayers Equity | Transfer Capital Expenditure to Capital Reserve | Add back Non Cash Items | Transfer Funded Depreciation to Capital Reserve | Transfers Building Maint Fund | Transfer Interest to Capital Reserve | Transfer Opening Balance | Total Operating Reserves | Capital Reserves | Opening Balance | Transfer Capital Expenditure from Operating Reserve | Transfer Funded Depreciation from Operating Reserves | Transfer - to/from Op Rsve | Transfer from Operating Reserve | Transfer - Grants Received | Transfer - Housing NZ Loan | Transfer - Interest on Cap Rsve | Transfer from Real Estate Reserve | Total Capital Reserves | Community Facilities | Capex | Capital Expenditure | Public Toilets | 1518916. Buildings | Total Capital Expenditure |

| | LYTD ACT. MARCH 2013 | YTD ACT. March 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | - | FY BUD JUNE 2014 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|------------------------|-----------------------|----------|------------|----------------|---------------------|
| Recreational Facilities | | | | | | | |
| Income | | | | | | | |
| General Rates | 87,809 | 89,728 | 89,730 | (2) | 0.00% 💢 | | 119,640 |
| Targeted Rates | 858,683 | 822,290 | 822,285 | ц | 0.00% 🖋 | | 1,096,380 |
| Subsidies and Grants | 17,048 | 17,048 | 15,552 | 1,496 | 9.62% 🗳 | | 20,736 |
| investment Income | 1 | ı | ı | 1 | | | ı |
| Other Income | 127,663 | 161,862 | 140,652 | 21,210 | 15.08% 🛷 | | (37,920) |
| Internal Income | ı | ı | 1 | ï | ~ | | ł |
| Internal Interest Income | 8,823 | 1,686 | 6,408 | (4,722) | -73.69% 💢 | | 8,544 |
| Gain on Sale - Assets | ł | ı | ı | Ŧ | | : | 1 |
| Total Income | 1,100,027 | 1,092,614 | 1,074,627 | 17,987 | 1.67% | | 1,207,380 |
| Expenses | | | | | | | |
| Employment Expenses | 98,041 | 84,264 | 58,671 | (25,593) | -43.62% 💢 | г м | 78,228 |
| Members Expenses | ı | F | ı | ı | * | | |
| Consultancy Expenses | ļ | I | s | ı | \$ | | r |
| Administration Expenses | 198,828 | 221,954 | 192,204 | (29,750) | -15.48% 💢 | 2 | 256,272 |
| Operational and Maintenance | 591,533 | 636,218 | 671,283 | 35,065 | 5.22% 🖋 | m | 895,044 |
| Internal interest Expense | 27,479 | 22,208 | 28,080 | 5,872 | 20.91% 🎻 | 4 | 37,440 |
| Depreciation | 161,451 | 169,185 | 169,191 | 9 | 0.00% 🝼 | | 225,588 |
| Internal Charges | 308 | 1,463 | I | (1,463) | X | | I |
| Loss On Sale and Assets Written Off | - | F | I | ı | * | I | |
| Total Expenses | 1,077,640 | 1,135,292 | 1,119,429 | (15,863) | -1.42% | | 1,492,572 |
| Operating surplus/(deficit) | 22,387 | (42,678) | (44,802) | | | | (285,192) |
| Variance analysis 1. Higher than anticipated costs associated with pool operation has resulted in this unfavourable variance 2. Higher than anticipated costs relating to budget timing of rates charges. This will correct by year end 3. Lower than anticipated expenditure on township projects has created this favourable variance. 4. Lower than anticipated capital reserve balances have resulted in lower interest paid. | this unfavourable will correct by ye vourable variance st paid. | variance ar end | | | | | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|------------------------------------------------------|-------------------------|------------------------|-----------------------|----------|------------|---------------------|
| Operating Reserves | | | | | | |
| Opening Balance | 730,929 | 668,683 | 56,998 | | | 78,721 |
| Operating surplus/(deficit) | 22,387 | (42,678) | (44,802) | | | (285,192) |
| Transfer - Capital Expenditure | (278,090) | (142,298) | (68,247) | | | (966'06) |
| Transfers between Reserves | ı | ı | (69,750) | | | (000'66) |
| Transfer Capex to Ratepayers Equity | ı | ı | I | | | |
| Transfer Capital Expenditure to Capital Reserve | 278,090 | 142,298 | 68,247 | | | 966'06 |
| Add back Non Cash Items | 161,451 | 169,186 | 51,462 | | | 68,616 |
| Transfer Funded Depreciation to Capital Reserve | (28,782) | (46,896) | (39,582) | | | (52,776) |
| Transfers Building Maint Fund | | r | ı | | | Ŧ |
| Transfer Interest to Capital Reserve | ı | F | ı | | | 1 |
| Transfer to Capital Financial Contributions | ı | t | ı | | | I |
| Transfer between Reserves | | · | ı | | | |
| Total Operating Reserves | 885,984 | 748,295 | (45,674) | • | 0.00% | (283,631) |
| Capital Reserves | | | | | | |
| Opening Balance | (502,484) | (690,943) | (1,015,251) | | | (1,015,251) |
| Transfers between Reserves | ı | 1 | ı | | | |
| Transfer Capital Expenditure from Operating Reserve | (278,090) | (142,298) | (68,247) | | | (966'06) |
| Transfer - Interest Earned | 1 | · | · | | | s |
| Transfer - Financial Contributions | t | ı | ı | | | I |
| Transfer Funded Depreciation from Operating Reserves | 28,782 | 52,561 | 11,349 | | | 15,132 |
| Transfer - from Operating Reserve | • | F | • | | | 1 |
| Transfer - to/from Op Rsve | • | f | 68,319 | | | 91,092 |
| Transfer from Operating Reserve | | ı | 225 | | | 300 |
| Transfer -from Tekapo Township | • | F | • | | | 2 |
| Transfer - to/from Capital Reserve | · | · | · | | | |
| Transfer - from Tekapo W&S Operat Rsv | £ | ı | 1 | | | |
| Transfer - from Tekapo Domain | I | ı | I | | | t |
| Transfer - from Land Subdivision Rsve | 1 | | · | | | ı |
| Transfer - from Flie W&S Operat Rsve | ı | \$ | | | | 1 |
| Transfer - from Hall Operating Rsve | r | ı | ı | | | |
| Transfer - from Twizel Township W&S | | | - | | | - |
| Total Capital Reserves | (751,792) | (780,680) | (1,003,605) | | 0.00% | (999,723) |

| % VARIANCE FY BUD JUNE 2014 | | | 30,000 | 3 | | 30,000 | | L L | r | • | 1 | | 39,996 | 39,996 | | 3 | 15,000 | J | | | 15,000 | | 3,000 | ÷ | • | 3,000 | | 3,000 | 3,000 | 0.00% | |
|--------------------------------|----------------------------------|-----------------------------------------|----------------------------------------|-----------------------------|-----------------------------|--------|-------------------------------------------------------|--------|-----------------------------------------------------------|-----------------------------|--------|-----------------|-------------------------|--------|-------------------------|-------------------------------|---------------------------------------|---------------------------------------|-----------------------------------|-----------------------------|---------|-----------------------|----------------|------------------------------|-----------------------------|-------|----------------------|----------------|-------|---------------------------|--|
| VARIANCE % | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| YTD BUD MARCH 2014 | | | 22,500 | ı | 1 | 22,500 | ı | * | ŕ | E | I | | 29,997 | 29,997 | | 1 | 11,250 | · | | 5 | 11,250 | | 2,250 | | 1 | 2,250 | | 2,250 | 2,250 | 68,247 | |
| VTD ACT. MARCH 2014 | | | ı | | | I | 90,082 | 90,082 | | | | | 2,125 | 2,125 | | | 20,444 | F | 15,076 | 1 | 40,586 | | 4 | ı | | 4,753 | | 4,753 | 4,753 | 142,298 | |
| LYTD ACT. MARCH 2013 N | | | · | 5,256 | 3 | 5,256 | | 1 | 71.468 | | 71,468 | | 1 | t | | 10,325 | ı | 4,375 | 184,650 | F | 199,350 | | • | 2,016 | | 2,016 | | | I | 278,090 | |
| | Recreational Facilities Capex | Capital Expenditure Fairlie township | 0528965. Comm Asset - Public Amenities | 0528977. Playground Upgrade | 0528999. Transfer to Assets | : | Tekapo Township 0548961. Development Plan Projects | | Twizel Township 0558516. Imnlement of Develonment Plan | 0558999. Transfer to Assets | | Twizel Reserves | 1068192. Other Projects | | Tekapo Community Centre | 1248917. Aorangi Cres Upgrade | 1248940. Furniture & Fittings - Other | 1248950. Community Assets - Buildings | 1248978. Resurfacing Tennis Court | 1248999. Transfer to Assets | | Fairlie Swimming Pool | 1408215. Plant | 1408925. Plant and Equipment | 1408999. Transfer to Assets | | Twizel Swimming Pool | 1428215. Plant | | Total Capital Expenditure | |

| | LYTD ACT. MARCH 2013 | YTD ACT. MARCH 2014 | YTD BUD MARCH 2014 | VARIANCE | % VARIANCE | FY BUD JUNE 2014 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------|-----------------------|-------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|
| Commercial Activities | | | | | | |
| | 1001 0101 | 124 670 | 116 275 | 8 375 | 7 17% - | 155 100 |
| General Kates Triviated Partes | (554,210) 79,850 | 71,111 | 616.68 | 0,343 (18,808) | -20.92% 💥 | 119.892 |
| laigeteu hateo Invoctment Income | 674 883 | 616.897 | 773,753 | (106.861) | -14.76% 💥 | 965.004 |
| Other Income | 101.228 | 303,811 | 65,250 | 238,561 | 365.61% 🗳 | 1 87,000 |
| Financial Contributions | , ' | , I , | 1 | | and the second sec | 3 |
| Other Gains and Losses | (5,223) | 180,115 | I | 180,115 | * | 2 994,000 |
| Internal Income | ı | ı | I | I | ** | (1,003,428) |
| Internal Interest Income | 89,852 | 110,444 | 133,731 | (23,287) | -17.41% 💢 | 178,308 |
| Gain on Sale - Assets | , | t | ı | r | 1 | • |
| Vested Assets | I | 3 | | • | | f |
| Total Income | 78,156 | 1,407,044 | 1,128,978 | 278,066 | 24.63% | 1,495,876 |
| Expenses | | | | | | |
| Employment Expenses | 15,000 | ı | ı | ı | \$ | t |
| Members Expenses | 1,785 | 22,161 | 19,503 | (2,658) | -13.63% 💥 | 26,004 |
| Consultancy Expenses | 120,249 | 69,787 | 62,244 | (7,543) | -12.12% 💢 | 3 151,742 |
| Administration Expenses | 59,616 | 66,452 | 83,133 | 16,681 | 20.07% 🛷 | 110,844 |
| Operational and Maintenance | 227,091 | 262,124 | 270,261 | 8,137 | 3.01% 🎻 | 360,348 |
| Finance Expense | 3 | ı | ı | I | | 1 |
| Internal Interest Expense | 72,994 | 87,930 | 102,870 | 14,940 | 14.52% 🎻 | 137,160 |
| Asset Impairment | I | · | | F | | |
| Depreciation | 39,744 | 37,501 | 38,871 | 1,370 | 3.53% 🖋 | 51,828 |
| Internal Charges | ı | • | • | t | 5 | |
| Loss On Sale and Assets Written Off | I | - | | ı | \$ | |
| Total Expenses | 536,479 | 545,953 | 576,882 | 30,929 | 5.36% | 837,926 |
| Operating surplus/(deficit) | (458,322) | 861,090 | 552,096 | | | 657,950 |
| Variance analysis 1. Includes \$183,345 of unbudgetd forestry sales due to wind damage earlier in the year requiring forestry stands to be harvested. Also includes higher than anticipated rental returns with the inclusion of the Pukaki visitors centre building. 2. Unbudgetd property sold during the period 3. Unbudgeted legal costs associated with Tekapo property sales. | the year requiring | g forestry stands | to be harveste | d. Also include | s higher than anticipat | þa |

| | LYTD ACT. | YTD ACT. | YTD BUD | VARIANCE | % VARIANCE | |
|------------------------------------------------------|------------|------------|------------|----------|------------|-----------|
| | MAKCH 2013 | MAKCH 2014 | MAKLH ZU14 | | | |
| Operating Reserves | | | | | | |
| Opening Balance | (582,890) | (221,186) | (7,425) | | | (006'6) |
| Operating surplus/(deficit) | (458,322) | 861,090 | 552,096 | | | 657,950 |
| Transfer - Capital Expenditure | ı | (204,778) | ı | | | ı |
| Transfers between Reserves | 155,499 | ı | (549,684) | | | (732,912) |
| Appropriation Interest | (7,312) | (2,068) | (7,119) | | | (9,492) |
| Transfer Capex to Ratepayers Equity | 1 | ı | ı | | | • |
| Transfer Capital Expenditure to Capital Reserve | ı | • | ı | | | r |
| Add back Non Cash Items | 39,744 | 38,440 | 38,880 | | | 51,840 |
| Transfer Funded Depreciation to Capital Reserve | | ı | ŧ | | | • |
| Transfer Vested Assets to Capital | 3 | ı | , | | | |
| Transfer Interest to Capital Reserve | F | ı | , | | | • |
| Revaluation | I | • | ı | | | • |
| Transfer between Reserves | ı | 1 | ' | | | |
| Operating Reserves | , | ' | 1 | | | 1 |
| Total Operating Reserves | (853,282) | 471,498 | 26,748 | • | 0.00% | (42,514) |
| | | | | | | |
| Capital Reserves | | | | | | |
| Opening Balance | (292,946) | 151,233 | 92,710 | | | 63,217 |
| Transfer Capital Expenditure from Operating Reserve | I | t | ' | | | |
| Transfer - Interest Earned | I | 2 | ı | | | |
| Transfer Funded Depreciation from Operating Reserves | I | 1 | ' | | | · |
| Transfer Vested Assets to Capital | 1 | ' | : | | | • |
| Transfer - from Operating Rerserve | I | ı | (66,150) | | | (88,200) |
| Transfer - from Operating Reserve | | ı | E | | | • |
| Transfer - to/from Op Rsve | • | ı | : | | | |
| Transfer from Operating reserves | (155,499) | 1 | (27,054) | | | (36,072) |
| Transfer - form Real Estate | • | | , | | | 1 |
| Total Capital Reserves | (448,445) | 151,233 | (494) | 1 | 0.00% | (61,055) |
| | | | | | | |
| Capex | | 044 VUC | 1 | | | |
| Keal Estate | | 0//'+07 | • | | | |
| I OTAL CAPEX | | 01110 | | | | |

MACKENZIE DISTRICT COUNCIL

REPORT TO: MACKENZIE DISTRICT COUNCIL

SUBJECT: BANCORP QUARTERLY REPORT – MARCH 2014

MEETING DATE: MAY 6, 2014

REF: FIN 9/1/9

FROM: MANAGER – FINANCE AND ADMINISTRATION

ENDORSED BY: CHIEF EXECUTIVE OFFICER

PURPOSE OF REPORT:

The report has been tabled to inform Councillors of the performance of the Council's investment portfolio, which is managed by Bancorp Treasury Services Limited.

STAFF RECOMMENDATIONS:

1. That the report be received.

PAUL MORRIS WAY MANAGER – FINANCE & ADMINISTRATION CHIEF

WAYNE BARNETT CHIEF EXECUTIVE OFFICER

ATTACHMENTS:

Appendix 1: Quarterly report from Bancorp Treasury Services to 31 March, 2014.

PARTICULAR POINTS TO NOTE:

Comparison with the Benchmark

The council's portfolio increased in value by 1.33%, whereas the benchmark portfolio increased in value by 1.36% over the quarter, therefore the council's portfolio underperformed compared to the benchmark.

Movements in the Portfolio

The portfolio stands at \$3.02 million. The portfolio decreased by \$0.25 million over the period. Details of the purchases are as follows:

- Redeemed \$0.50million of ASB Bank (Sub Debt) matured July 2013
- Redeemed \$0.25million of Deutsche Bank.

At the end of December the weighted average running yield of councils bond portfolio was 6.40%.

Policy Adherence

- All financial market investments comply with the counterparty exposure limits as outlined in the Treasury Policy.
- All investments are readily tradable (liquid) on the secondary market.
- The duration of MDC's portfolio at 2.68 years is within the 25% allowable fluctuation band of the benchmark portfolio's duration of 2.32 years.
- Assets category percentages are as follows (excluding the call deposit):
 - Registered Banks 66.96%
 - Local Authorities 33.04%

Financial Market Movements

The official cash rate increased 0.25% to stand at 2.75%.

QUARTERLY PORTFOLIO REPORT

PREPARED FOR



For the quarter ended 31 March 2014

PREPARED BY BANCORP TREASURY SERVICES LIMITED



AUCKLAND • WELLINGTON • CHRISTCHURCH

PORTFOLIO REPORT

Below is a summary of the performance of Mackenzie District Council's ("MDC") Long Term Funds Portfolio ("LTFP") and the benchmark portfolio for the quarter ended 31 March 2014.

MDC's LTFP, on an open to close valuation basis with coupons received during the quarter included, increased in value by 1.33%:

| Percentage change in effective cash value | +1.33% |
|-------------------------------------------|-----------------|
| Total | \$ 3,436,044 |
| Net – purchases/sales/maturities | \$ 250,000 |
| Add coupon payments | \$ 49,986 |
| MDC portfolio value at 31 March 2014 | \$ 3,136,058 |
| MDC portfolio value at 31 December 2014 | \$ 3,391,063 |

The benchmark portfolio, on an open to close valuation basis with coupons received during the quarter included, increased in value by 1.36%.

| Benchmark portfolio value at 31 December 2014 | \$ 10,427,489 |
|-----------------------------------------------|----------------------|
| Benchmark portfolio value at 31 March 2014 | \$ 10,408,734 |
| Add coupon payments | \$ 160,200 |
| Total | <u>\$ 10,568,934</u> |
| Percentage change in effective cash value | +1.36% |



Overview

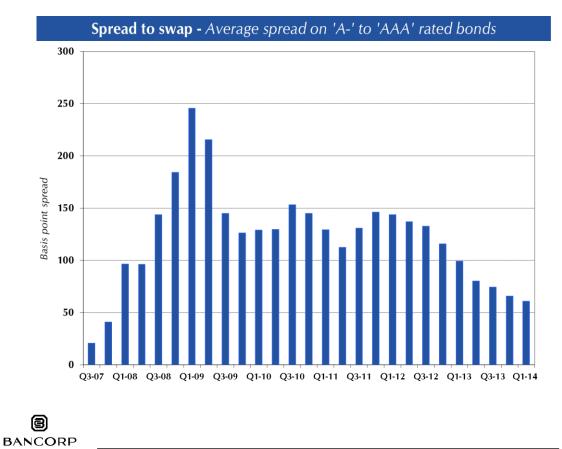
A summary of the performance of MDC's LTFP during the March 2014 quarter is as follows:

- The LTFP marginally underperformed the benchmark index, increasing in value by 1.33% compared to the benchmark portfolio's increase of 1.36%.
- The running yield of the portfolio as at 31 March 2014 was 6.40%.
- The nominal value of the portfolio declined by \$250,000 to \$3,027,000 during the quarter. However, \$4.0 million has been invested in three term deposits.

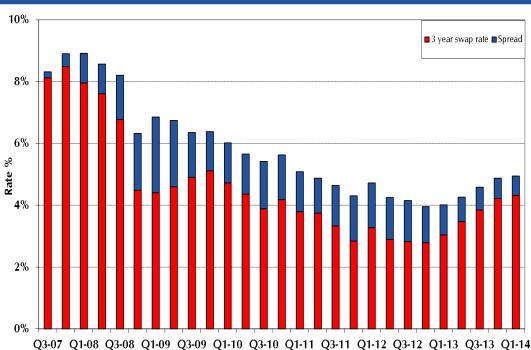
| | OCR | 90 day | 1 year | 2 year | 3 year | 5 year | 10 year |
|-----------|--------|--------|--------|--------|--------|--------|---------|
| | UCK | Jo day | swap | swap | swap | swap | swap |
| 30 Dec 13 | 2.50% | 2.84% | 3.42% | 3.85% | 4.22% | 4.73% | 5.26% |
| 31 Mar 14 | 2.75% | 3.12% | 3.60% | 4.04% | 4.32% | 4.63% | 5.03% |
| Change | +0.25% | +0.28% | +0.18% | +0.19% | +0.10% | -0.10% | -0.23% |

During the March 2014 quarter, money market and short term swap rates increased as the markets positioned for an increase in the Official Cash Rate ("OCR") and then reacted to the actual announcement of the hike. However medium and long term swap rates declined in line with moves in global bond yields (see commentary on pages 5, 6 and 7). Overall, the yield curve flattened, the benchmark spread between the 2 year and 10 year swap rates declining from an opening level of 141 basis points to close at 99 basis points.

Credit spreads in New Zealand continued to decline during the quarter with the average credit spread for bonds issued in New Zealand rated between 'A-' and 'AAA' (but excluding the NZD supra-national bonds) declining from 66 basis point at the end of December to 62 basis points by the end of March.



To get a true indication of the overall movement in bond yields, it is necessary to analyse the movement in both credit spreads and underlying interest rates. The chart below incorporates the credit spreads depicted in the preceding chart and the 3 year swap rate which is used because it is close to the duration of the portfolio of bonds that make up the credit spread graph. At the end of the December 2013 quarter, the all up interest rate was 4.88% and, by the end of the March 2014 quarter, it had increased to 4.94%



Total of 3 year swap and credit spread on 'A-' to 'AAA' bonds

PORTFOLIO ACTIVITY

The LTFP marginally underperformed the benchmark portfolio over the March quarter, increasing in value by 1.33% compared to the benchmark portfolio's increase of 1.36%. At first glance, the underperformance is a little surprising given that MDC had a slightly longer duration of 2.68 years, compared to the benchmark's duration of 2.32 years and that medium and longer term rates declined. However, the underperformance can be attributed to the revaluation of one security, the ANZ Bank hybrid bond which currently has a maturity date of 18 April 2018, the next call date.

As a hybrid/perpetual security, it trades at a price but, for revaluation purposes, we convert the price into a yield to enable our valuation model to calculate an accurate duration. At the end of the December 2013 quarter, its yield was 5.99% and, at the end of March 2014, it was 6.32%. This was despite bond yields for four year vanilla instruments falling during the period. For example, the BNZ December 2018 bond yield fell from 5.59% at the end of December 2013 to 5.38% by the end of March 2014. Thus, the ANZ hybrid bond does not trade in correlation with other vanilla instruments of a similar assigned maturity. Also, during the quarter, ASB Bank launched a Tier 2 hybrid instrument, leading some institutions to sell the ANZ hybrid bond and switch into the ASB bond to take advantage of the new issue premium.



Alternative modelling shows that, if the yield for the ANZ hybrid bond stayed the same as at the end of December, MDC's portfolio would have increased in value by 1.50%. Given that the ANZ hybrid bond comprises 17% of MDC's bond portfolio, unusual price movements of this bond can exaggerate the overall performance of the portfolio, either positively or negatively. The underlying credit quality of the bond has not diminished at all; its most recent Standard and Poor's credit rating change was an upgrade to 'BBB+'.

As has been the situation for some quarters, MDC has adopted a strategy of investing in bank term deposits rather than in corporate bonds, because the rates for term deposits are considerably higher than bonds of a similar term. Also, it has enabled MDC to avoid the revaluation losses that the bonds would have incurred during a period of rising rates, until the March quarter when medium and longer term bond rates declined. The overall success of this strategy is evident from the 12 month return of 2.85% that the LTFP has generated, compared to the benchmark index's 12 month return of 2.65% or the ANZ Corporate 'A Grade' index's 12 month return of 2.67%. Furthermore, MDC's return would be noticeably higher if the term deposits were included in the calculations.

During the March quarter, the Deutsche Bank Floating Rate Note ("FRN") was repaid, three months earlier than the published maturity date of 16 June 2014, with coupon interest paid up until the repayment date. As mentioned in the preceding paragraph, MDC continued to invest in term deposits both for the Deutsche Bank maturity and maturing term deposits. As at 31 March MDC had a total of \$4.0 million invested on term deposit. For its most recent term deposit, transacted at the end of March MDC invested at a rate of 4.16% for a 91 day term. This compares with the following bond rates as at 31 March and demonstrates the yield advantage that MDC obtains from its term deposit investments.

| Security | Maturity | Coupon | Rating | Yield |
|-----------------------|----------|--------|--------|-------|
| Auckland Council | 02-10-14 | 6.68% | AA | 3.84% |
| Westpac | 16-03-15 | 4.86% | AA- | 3.84% |
| BNZ | 27-05-15 | 8.67% | AA- | 4.04% |
| ANZ | 16-02-16 | 6.31% | AA- | 4.48% |
| Tauranga CC | 15-04-16 | 6.25% | A+ | 4.58% |
| Dunedin City Treasury | 15-11-16 | 6.79% | A+ | 4.66% |
| ASB Bank | 08-06-17 | 6.06% | AA- | 4.97% |
| Transpower | 30-11-18 | 5.14% | AA- | 5.41% |
| BNZ | 20-12-18 | 6.10% | AA- | 5.38% |
| Rabobank | 19-03-19 | 6.10% | AA- | 5.51% |

As at 31 March 2014, MDC complied with the credit rating criteria contained in the Treasury Policy. Bancorp Treasury continues to classify the ANZ Bank April 2018 bond under the Moody's Investors Service ("Moody's") 'equivalent test' which is permissible under the Treasury Policy. Currently its Moody's long term rating is 'A3'.



Overall, Bancorp Treasury is satisfied with the makeup and profile of MDC's portfolio. The running yield of the LTFP, at 6.40%, still delivers considerable benefits over the interest rates available for shorter term money market investments, which themselves are trading at 'elevated' levels compared to deposit rates available in the wholesale market. The running yield has increased by 0.22% since the end of the December 2013 quarter due to the maturity of the Deutsche Bank FRN which was only yielding 3.53%.

GLOBAL MARKETS OVERVIEW

For much of 2014, a spate of soft US data out brought increased attention to the Federal Reserve's ("Fed") outlined plan to continue to withdraw stimulus from the economy by way of its tapering programme. The weak US data and stern actions by various emerging market governments and central banks took some of the pressure off emerging market economies, although one of the side effects was a 'flight to quality' which resulted in a decline in global bond yields. The yield on the benchmark US 10 year Treasury bond started the year at 3.04% but fell in response to a number of other factors, notably a perceived slowdown in China's economic expansion and the Ukrainian crisis. The 10 year Treasury bond yield reached a low of 2.57% at the beginning of February, but finished the quarter at 2.80%.

While the December and January non-farm payrolls figures were well below expectations, the February data showed a welcome improvement. In December, only 84,000 jobs were added while in January, the figure improved but only to 129,000. However, both numbers were attributed to the shocking weather that occurred during those two months. The February increase of 175,000 jobs exceeded market expectations and allayed market fears of an endemic slowdown in the country's economic activity.

Fed Chairman Janet Yellen reiterated her confidence in the economic recovery efforts at her first Congressional appearance. Yellen said that, while the central bank's exit of its stimulus package is not on a predetermined path, she expects to continue winding down the asset purchase programme unless there is a *"significant"* change to the economic outlook.

Despite (surprisingly) strong Chinese trade data for January, the February data slipped back into the negative, with a USD23.0 billion deficit and exports down 18.1% from a year earlier. There were renewed concerns that the world's second largest economy is not only losing momentum but faces major banking sector risk with stories about deteriorating loan quality becoming increasingly common. Analysts are sceptical that China can achieve its 7.5% growth target for 2014, although the Chinese government rarely fails to deliver on its forecasts.

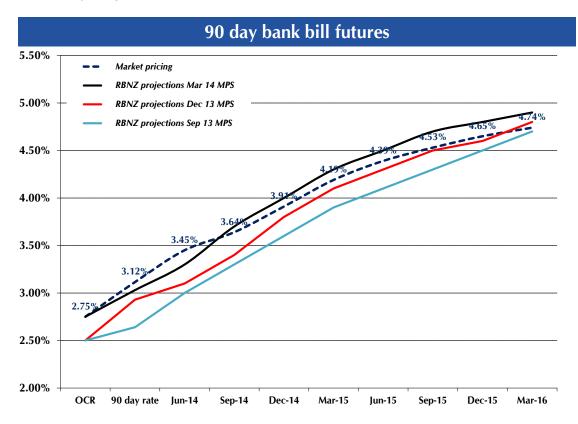
The Eurozone played second fiddle to the US and China in the March quarter. Pressure on the European Central Bank to address weak economic growth and threats of deflation intensified after March inflation was weaker than expected. At 0.5% for the year, inflation is at its lowest level since 2009. With the cash rate at 0.25%, there is not much left by way of conventional means to kick-start the economy. Therefore, unconventional means such as quantitative easing may be introduced in the near future.



NEW ZEALAND MARKET OVERVIEW

The New Zealand economic story continues to shine brightly, with recent economic data showing gains in employment, business and consumer confidence as well as retail sales. Employment rose 1.1% in the December quarter, the unemployment rate fell to 6.0% from 6.2% and the participation rose to 68.9% from 68.6%. To make things even better, Fonterra raised its forecast payout for the 2013/14 season to \$8.65 per kg of milk solid, from \$8.35. Combined with an expected 9% increase in production, the Fonterra payout is expected to generate revenue in the 2014/15 year around \$6.5 billion above the 2013/14 year. However, by the end of March, some of gloss had come off the dairy sector with the three most recent GlobalDairyTrade auctions recording a combined fall of 10.2%.

The well-signalled OCR hiking cycle from the Reserve Bank of New Zealand ("RBNZ") was initiated on 13 March, with the first interest rate hike since 2010 lifting the OCR to 2.75%. Markets anticipate more than 1.00% of OCR hikes through each of 2014 and 2015, fully endorsing the interest rate normalisation path signalled by the RBNZ. With domestic GDP growth projected to be 3.5% over the next year, the RBNZ is acting to dampen rising inflation pressures. The chart on the following page shows the RBNZ's projections for the 90 day bank bill rate from the last three *Monetary Policy Statements* together with futures market pricing as at 31 March.





Short term swap rates in New Zealand rose over the March quarter, pushed up by the markets firstly pre-empting, and then reacting to, the 25 basis point OCR hike. However, medium and longer term swap rates fell on the back of declines in bond yields worldwide, with the Ukrainian crisis and further weak Chinese economic data providing the latest catalyst for the decline.

Interest rates in the long end of the yield curve were able to shrug off the OCR hike, in the belief that the economic momentum projected by the RBNZ and the attendant inflationary pressures will not eventuate to the extent that it expects. The New Zealand 10 year swap was 5.30% at the beginning of January. It finished the quarter at 5.03%, only 11 basis points above the intra month low of 4.92%.

LOCAL AUTHORITY SECTOR

There was further downward pressure in bank margins for local authority debt during the March quarter. This was in response to a continued easing in credit margins overall and banks wishing to protect their market share in this sector, having seen it eroded quite sharply since the inception of the Local Government Funding Agency ("LGFA"). However, banks realise that they cannot compete with the LGFA (see latest margins below), with bank facilities now regarded by many who access the LGFA as liquidity facilities rather than core debt facilities.

While it was held just outside the reporting period, to provide the most up to date information, following are details of the LGFA tender on 2 April. In total, \$115 million of bonds and FRNs were issued, with \$285 million of bids received. Details of the tender were as follows:

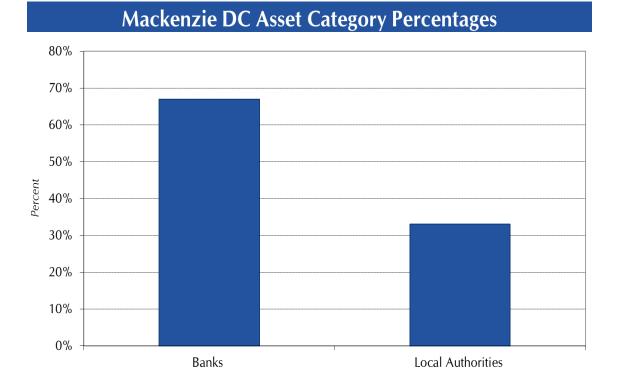
- 15 March 2019 maturity \$10 million issued at a margin of 54 basis points over swap for an unrated borrower, equating to an all up fixed rate of 5.23%.
- 15 May 2021 maturity \$40 million issued at a margin of 75 basis points over swap for an unrated borrower, equating to an all up fixed rate of 5.60%.
- 15 April 2023 maturity \$65 million issued at a margin of 82 basis points over swap for an unrated borrower, equating to an all up fixed rate 5.83%.

This was the first tender that the 2023 maturity was issued, it being notable for the 82 basis point margin which was only 7 basis points higher than the 2021 maturity.



POLICY ADHERENCE

- As at 31 March 2014, MDC was compliant with the investment parameters contained in its Treasury Policy.
- The duration of the LTFP at 2.68 years is within the 25% allowable fluctuation band of the benchmark portfolio's duration of 2.32 years.
- As far as liquidity is concerned, all of the bonds in the portfolio have been traded regularly on the secondary market during the September quarter. We are confident that the portfolio would be able to be sold at short notice if required.
- As at 31 March 2014, the asset category percentages complied with the Treasury Policy. These are as listed below and are graphically illustrated on the following page:-
 - Banks 66.96%
 - Local Authorities 33.04%

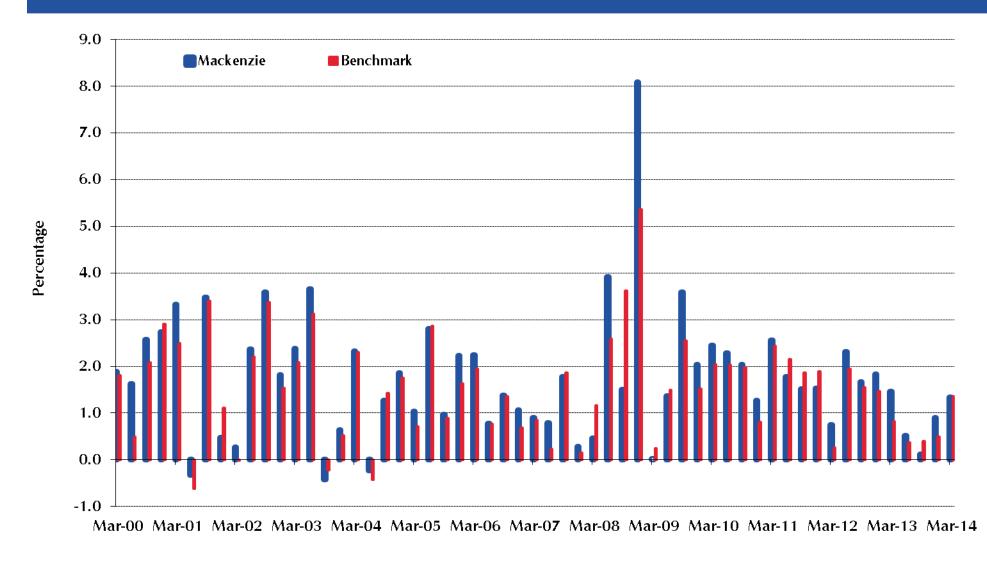




| Benchmark | | | | | | | | | | | |
|------------------------|------------|---------------|--------|--------------|-------|--------------|------------------|----------------|-----------------|--------------|----------------|
| | | | | 31-Dec-13 | | | <u>31-Mar-14</u> | | | | |
| Security | Issue Date | Maturity Date | Coupon | Nominal | Yield | Value | Nominal | Coupons | Yield | Value | Effective cash |
| | | | | \$ | | \$ | \$ | 01/01 to 31/03 | | \$ | 31/03/2014 |
| | | | | | | | | \$ | | | \$ |
| 3 month Bank Bill | 31-Mar-14 | 30-Jun-14 | | 1,000,000 | 2.84 | 993,052 | 1,000,000 | | 3.12 | 992,290 | 992,290 |
| Fonterra | 21-Apr-04 | 21-Apr-14 | 6.86 | 1,000,000 | 3.18 | 1,024,397 | 1,000,000 | | 3.04 | 1,032,501 | 1,032,501 |
| BNZ | 21-Apr-04 | 27-May-15 | 8.67 | 1,000,000 | 4.03 | 1,070,892 | 1,000,000 | | 4.04 | 1,081,452 | 1,081,452 |
| Chch City Holdings | 27-Jun-10 | 27-Jun-16 | 6.87 | 1,000,000 | 4.92 | 1,045,908 | 1,000,000 | | 5.01 | 1,056,616 | 1,056,616 |
| NZ Post | 15-Nov-11 | 15-Nov-16 | 5.22 | 1,000,000 | 5.34 | 1,003,411 | 1,000,000 | | 5.12 | 1,021,976 | 1,021,976 |
| Telstra | 15-Jul-12 | 11-Jul-17 | 7.51 | 1,000,000 | 5.49 | 1,099,304 | 1,000,000 | \$37,550 | 5.33 | 1,081,115 | 1,118,665 |
| Auckland Council | 20-Apr-04 | 29-Sep-17 | 6.52 | 1,000,000 | 4.92 | 1,070,746 | 1,000,000 | \$32,600 | 4.81 | 1,054,757 | 1,087,357 |
| ANZ/National Bank | 16-Feb-11 | 16-Feb-18 | 6.85 | 1,000,000 | 5.34 | 1,080,696 | 1,000,000 | \$34,250 | 5.28 | 1,062,508 | 1,109,111 |
| ASB | 19-Jul-12 | 18-Jul-18 | 5.06 | 1,000,000 | 5.51 | 1,004,904 | 1,000,000 | \$25,300 | 5.37 | 998,218 | 1,109,112 |
| Rabobank NZ | 19-Mar-12 | 19-Mar-19 | 6.10 | 1,000,000 | 5.72 | 1,034,180 | 1,000,000 | \$30,500 | 5.51 | 1,027,301 | 1,057,801 |
| | | | | \$10,000,000 | | \$10,427,489 | \$10,000,000 | \$160,200 | | \$10,408,734 | \$10,666,880 |
| Value as at 31/12/2013 | | | | | | \$10,427,489 | | | 31/03/2014 | | 10,408,73 |
| | | | | | | | | | Coupons | | 160,20 |
| | | | | | | | | | Net Purchases/S | ales | N |
| | | | | | | | | | | | 10,568,93 |
| | | | | | | | | | Effective chang | e in cash | \$141,44 |
| | | | | | | | | | % change | | 1.369 |
| | | | | | | | | | Duration-years | | 2.3 |

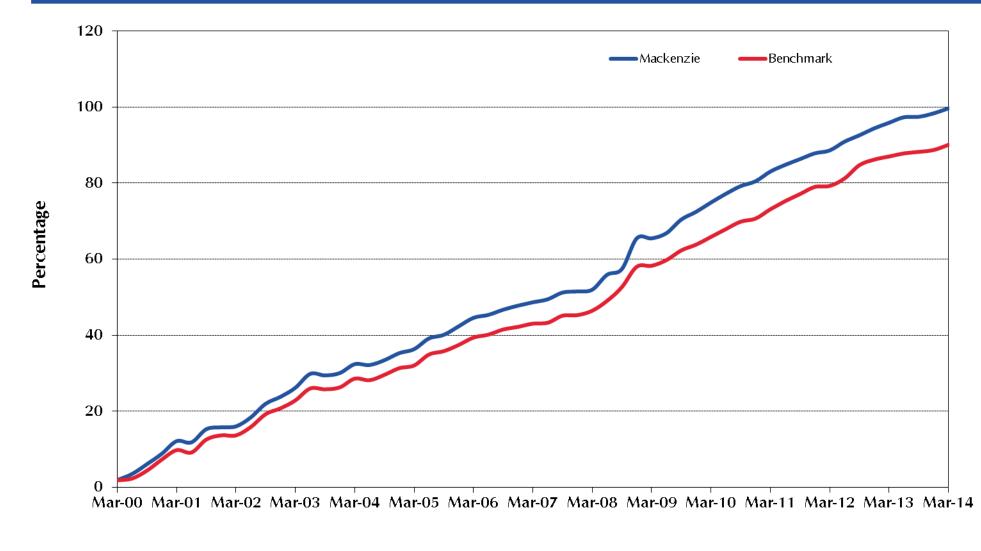
| | | | | 31-Dec-13 | | | <u>31-Mar-14</u> | | | | |
|------------------|------------|---------------|--------|---------------|-------|-------------|------------------|------------------------|----------------|-----------------|---------------------------|
| Security | Issue Date | Maturity Date | Coupon | Nominal \$ | Yield | Value \$ | Nominal \$ | Coupons 01/01 to 31/03 | Yield | Value \$ | Effective Cash 31/03/2014 |
| DEUTSCHE | 16-Jun-04 | 16-Jun-14 | 7.14 | 250,000 | 3.56 | 249,517 | | 2,261 | | | 2,261 |
| ROTORUA DC | 25-Sep-09 | 25-Sep-14 | 6.49 | 500,000 | 3.76 | 518,423 | 500,000 | 16,225 | 3.63 | 507,320 | 523,545 |
| BNZ | 27-May-08 | 27-May-15 | 8.67 | 500,000 | 4.03 | 535,446 | 500,000 | -, - | 4.04 | 540,726 | 540,726 |
| AUCKLAND COUNCIL | 27-Sep-10 | 27-Sep-17 | 6.52 | 500,000 | 4.92 | 535,517 | 500,000 | 16,300 | 4.81 | 527,515 | 543,815 |
| ANZNATIONAL | 18-Apr-08 | 18-Apr-18 | 5.28 | 500,000 | 5.99 | 492,045 | 500,000 | , | 6.32 | 493,550 | 493,550 |
| ANZNATIONAL | 20-Sep-11 | 20-Sep-18 | 6.08 | 500,000 | 5.49 | 520,632 | 500,000 | 15,200 | 5.34 | 515,440 | 530,640 |
| BNZ | 20-Dec-11 | 20-Dec-18 | 6.10 | 527,000 | 5.59 | 539,482 | 527,000 | | 5.38 | 551,507 | 551,507 |
| | | | | \$3,277,000 | | \$3,391,063 | \$3,027,000 | \$49,986 | | \$3,136,058 | \$3,186,044 |
| | | | | | | | | | | | |
| Value 30/09/2013 | | | | | | \$3,391,063 | - | | Value 31/03/2 | 014 | 3,136,05 |
| | | | | | | | | | Coupons | | 49,98 |
| | | | | | | | | | Net maturities | and adjustments | 250,00 |
| | | | | | | | | | | | 3,436,04 |
| | | | | | | | | | Effective chan | ge in cash | \$44,98 |
| | | | | | | | | | % change | | 1.33 |
| | | | | | | | | | Duration-Years | ~ | 2.0 |

Mackenzie DC vs Benchmark - Quarterly





Mackenzie DC vs Benchmark - Cumulative



MACKENZIE DISTRICT COUNCIL

REPORT TO: FINANCE COMMITTEE

SUBJECT: PROPOSED PLANNING AND REGULATORY FEES AND CHARGES FOR 2014/15

- MEETING DATE: 29 APRIL 2014
- **REF:** FIN 4/11
- FROM: NATHAN HOLE, MANAGER PLANNING AND REGULATIONS

PURPOSE OF REPORT:

For the Committee to confirm the proposed fees and charges for Planning and Regulatory activities for 2014/15.

STAFF RECOMMENDATIONS:

- 1. That the report be received.
- 2. That the Committee agrees to the proposed fees and charges; and
- 3. That the Committee agrees to the draft RMA fees and charges to proceed through the Special Consultative Procedure as described in the LGA 2002.

WAYNE BARNETT CHIEF EXECUTIVE OFFICER

ATTACHMENTS:

Schedule of Proposed fees and charges for 2014/15.

BACKGROUND:

Each year the Council sets the fees and charges for each activity area, which is delegated to the Council's Finance Committee.

The proposed fees for 2014/15 are very similar to the current year. The majority of the Resource Management fees are deposits; applicants still only pay actual costs. Depending on the deposit and complexity of the application, either a refund is provided or additional fees are payable. Some minor changes are proposed to the deposit amounts.

No changes are proposed to staff charge out rates for planning or building control, and no change is proposed to dog registration fees.

There is a change to liquor licence fees, these fees are set by statute being the Sale and Supply of Alcohol Act 2012.

Resource Management fees and charges set under section 36 of the RMA 1991 are required to go through the Special Consultative procedure described in the LGA 2002. This is the same process Council runs for its Annual Plan, and it is considered appropriate to include these fees into this process.

POLICY STATUS:

Council has a funding policy for each activity which is described in the LTP.

SIGNIFICANCE OF DECISION:

This is a routine decision.

ISSUES & OPTIONS:

There are no significant changes proposed to those set for 2013/14. Staff charge out rates across all planning and regulatory areas remain unchanged.

CONSIDERATIONS:

Legal

-RMA fees are required to go through the Special Consultative Procedure. -Fees should be set for each activity in accordance with the Council's funding policy.

Financial

N/A

Other

The key consideration to note is the changes to liquor licence applications. As noted above, these are set by statute, but will show as a change in the Council's schedule of fees and charges.

ASSESSMENT OF OPTIONS:

As no changes are proposed, no assessment has been undertaken.

CONCLUSION:

As no changes are proposed, this is a routine decision. Next year the fees should be better assessed against the funding policies, including a review of the funding policies themselves. This will be part of the LTP process.

RESOURCE MANAGEMENT FEES AND CHARGES

The following fees and charges shall apply to all Resource Management applications for the period 1 July 2014 to 30 June 2014. It is Council policy to recover all fair and reasonable costs associated with processing of applications for resource consents, administration supervision and monitoring of resource consents in accordance with section 36 of the Resource Management Act 1991.

| | 2014-2015 |
|-------------------------------------------------------------------------------------------------|--------------------------------|
| | \$ incl GST |
| Land Information Memorandum (LIM) per rating unit | \$295.00 |
| Certificate of Title Search | \$25 |
| Subdivision | |
| Subdivision consent | \$600 (deposit) |
| S223 (individual application) | \$300 (deposit) |
| S223 & S224 combined application or individual S224 | \$450 (deposit) |
| S226 | \$400 (deposit) |
| Lapsing period extension | \$400 (deposit) |
| Land Use | |
| Alteration to heritage building (excluding demolition) | No charge |
| Controlled activity | \$450 (deposit) |
| Restricted Discretionary activity | \$450 (deposit) |
| Discretionary activity | \$450 (deposit) |
| Non complying activity | \$850 (deposit) |
| Fees Applying to all Planning Applications | |
| Administration (this is included in the deposit fee for each activity) | \$155 |
| Public notification (where required) | \$2,500 (deposit) |
| Plan Changes | |
| District Plan change | \$7,500 (deposit) |
| Other Applications | |
| Designation | \$3,000 (deposit) |
| Outline plan approval | \$400 (deposit) |
| Outline plan waiver | \$250 (deposit) |
| Certificate of compliance | \$450 (deposit) |
| Certificate of existing use | \$450 (deposit) |
| Change or cancellation of conditions | \$450 (deposit) |
| Section 348 LGA 1974 – ROW's | \$450 (deposit) |
| Other | |
| Cost Recovery | |
| The application fees scheduled here are only deposit fees. If costs are incurred over and above | |
| the deposit fee the Council will recover all actual and reasonable charges. This includes | |
| mileage charged at a rate of \$0.72/km and staff time charged out at the scheduled rates below. | |
| Monitoring | |
| Council policy is to recover all fair and reasonable costs associated with compliance checks on | |
| consent conditions in accordance with Section 36 of the RMA. | |
| Responding to noise complaints is charged at \$95 per call out (based on 1 hour minimum | |
| charge, if response time exceeds 1 hour added costs will be incurred). | |
| Staff Charge Out Rates | 605 00 /l |
| Planning Staff | \$95.00/hr |
| Planning Manager | \$150.00/hr |
| Engineering Officer | \$95.00/hr |
| Engineering Manager | \$150.00/hr |
| Council Hearings | ća 000 |
| Hearing Fee | \$2,000 |
| Chair (Councillor) | \$100.00 per hearing hour |
| Council Member | \$80.00 per hearing hour |
| Independent Commissioners | \$1,230/day (not more than) |
| Consultants | |
| Planning Consultant | \$155/hr (not more than) |
| Engineering Consultant | \$205/hr (not more than) |
| Legal Advice | \$355/hr (not more than) |

ENVIRONMENTAL HEALTH FEES AND CHARGES

The following fees and charges shall apply to all Environmental Health applications for the period 1 July 2014 to 30 June 2015. It is Council policy to recover all fair and reasonable costs associated with processing of applications, administration supervision and monitoring of Environmental Health services in accordance with section 7 of the Health (Registration of Premises) Regulations 1966.

| Item | 2014-2015 |
|-------------------------------------------|----------------------|
| | \$ incl GST |
| Food Premises | \$250.00 |
| Food Safety Programmes/Food Control Plans | \$250 plus \$150/hr |
| Camping Ground Registration | \$250.00 |
| Hairdressers | \$150.00 |
| Mobile Shop (food premise) | \$250.00 |
| Offensive Trade | \$150.00 |
| Transfer Fee | \$100.00 |
| Re-Inspection Fee | At cost plus mileage |

DOG CONTROL FEES FOR 2014/15

Registration Fee is GST inclusive.

| Neutered Domestic Dog | \$40.00 | Each dog |
|-----------------------|---------|----------|
| Domestic Dog | \$65.00 | Each dog |
| Working Dog | \$15.00 | Each dog |
| Menacing | \$85.00 | Each dog |

Where an owner has Sensible Owner Policy status, the following fees apply:

| Neutered Domestic Dog | \$40.00 | Each dog |
|-----------------------|---------|----------|
| Domestic Dog | \$40.00 | Each dog |
| Working Dog | \$15.00 | Each dog |
| Menacing | \$85.00 | Each dog |

Domestic Dogs will be classified as those dogs which do not meet the definition of a working dog contained within the Dog Control Act 1996.

A Penalty Fee for not registering a dog will be imposed after 1 August 2014 of 50% of the appropriate fee. For clarity, those owners to whom the Council's Selected Owner Policy applies, the fees are:

| Replacement dog tag | FREE |
|--------------------------------|----------|
| Impounding Fees | |
| First impound | \$80.00 |
| Additional impound of same dog | \$130.00 |
| Daily pound fee | \$15.00 |

Note: the first and additional impoundment fees relate to the period 1 July 2014 to 30 June 2015.

Call Out Fees

A call out fee of \$60 will apply and be charged to the owner of a dog that has been identified wandering or causing a minor nuisance. This fee may be imposed over and above any infringement fine that Council may issue.

All known owners will be forwarded an account for registration of their dog(s) during June 2014. All dogs of three months or more must be registered by the due date of 31 July 2014.

Payment of registration fees can be made in instalments up to 31 July 2014. Registration fees can be made at the Fairlie and Twizel Council offices.

Stock Control

| | 2014-2015 \$ incl GST |
|-----------------------------------------------|--------------------------|
| Call out for wandering stock | \$60.00 |
| Call out for wandering stock – second offence | \$120.00 |
| (within any 12 month period) | |
| Call out for wandering stock – third offence | \$200.00 |
| (within any 12 month period) | |

BUILDING CONSENT FEES

The following fees and charges shall apply to all Building Consent applications for the period 1 July 2014 to 30 June 2015. It is Council policy to recover all fair and reasonable costs associated with processing of applications, administration supervision and monitoring of building consents in accordance with section 219 of the Building Act 2004.

Fees are GST inclusive.

| Building Consents | 2014-2015 |
|-------------------------------------------------------------------------------------------|---------------------------------|
| Lodgement | \$ incl GST No lodgement fee |
| Technical Processing | No lougement lee |
| Administration Officer | \$40/hr |
| Building Control Officer | \$120/hr |
| Building Consent Authority Manager | \$150/hr |
| Inspections | \$150/m |
| (New dwelling will receive a minimum of 9 inspections, however further inspections may be | \$180/inspection for |
| required due to the complexity of the work involved). | minor projects. |
| Minor projects | Major projects at |
| Major projects at scheduled staff rates | scheduled staff rates and |
| | mileage at \$0.77/km. |
| Amended Plans | At scheduled staff rates. |
| Amended Building Consent | At scheduled staff rates. |
| Solid Fuel Fire (includes PIM) | \$300.00 (total fee |
| | including PIM and CCC) |
| NZ Fire Service Section 46 Notice | At scheduled staff rates |
| Demolition | \$105.00 |
| Code Compliance Certificate | \$80.00 |
| Waivers and Modifications | At scheduled staff rates |
| Other Charges | At scheduled stall rates |
| PIM – Minor Work | |
| (includes glasshouses, pergolas, garden sheds, small additions & garages) | \$100.00 (deposit) |
| PIM – Major Work | |
| (Dwellings, alterations/additions, commercial work, industrial work). | \$350.00 (deposit) |
| Extra Inspection | \$180.00 |
| Notice to Fix | At scheduled staff rates |
| Statistical Returns | \$125/year |
| Fencing of Swimming Pool Exemption | At scheduled staff rates |
| Certificate Under Sale and Supply of Alcohol Act 2012 | At scheduled staff rates |
| Change of Use/Extension of Life | At scheduled staff rates |
| Waivers and Modifications | At scheduled staff rates |
| Section 73 Certificate | \$155 deposit plus |
| (building on land subject to natural hazard) | scheduled staff rates |
| Section 77 Certificate | \$155 deposit plus |
| (building on 2 or more allotments) | scheduled staff rates |
| Marquees | \$120.00 + inspection fees |
| Warrant of Fitness | |
| (at time of application for building consent) | \$250.00 |
| Warrant of Fitness | \$55.00 admin plus |
| (audit of annual warrant of fitness) | inspection based on |
| (| |

| Certificate of Acceptance | \$300 deposit plus |
|---------------------------|-----------------------|
| | scheduled staff rates |
| Compliance Schedules | |
| Annual Schedule | \$120.00 |
| New Compliance Schedule | \$220.00 |

Other Fees and Levies

A building research levy of \$1.02 for each \$1,000 (or part thereof) and a Ministry of Housing and Building Levy of \$2.01 per \$1,000 (or part thereof) of the total value of all buildings of \$20,000 or more must be added to the consent fees scheduled.

A Building Consent Accreditation fee of \$1.02 per \$1,000 (or part thereof) of work over the amount of \$20,000 must be added to the consent fees scheduled above.

General

Due to the nature and complexity of some applications (e.g. multi-complex units and multi-storey commercial developments) a dedicated job cost centre for the project will be developed and all actual and reasonable charges will be levied to the applicant. This includes mileage charged at a rate of 72 cents/km and staff time charged out as in the schedule of fees.

Cancelled Work – Refunds may be approved on fees for cancelled work and subject to Council retaining actual and reasonable costs. E.g. inspection fees will be able to be refunded where not required.

Important Note

All building consents received by the Council will be receipted. An assessment for processing the application, including the number of inspections required to be carried out to ensure compliance with the Act and Building Code will be made at that stage. A schedule of charges will be made and an invoice generated. The building consent will not be granted and issued until the invoiced charges have been paid.

LIQUOR LICENCE FEES (SET BY STATUTE) AND GAMBLING ACT FEES

| | 2014-2015 |
|----------------------------------------------------------------------------------------|-----------------|
| | \$ incl GST |
| On/Off Licence and Club Licence | |
| Category: | |
| Very low | \$368.00 |
| Low | \$609.50 |
| Medium | \$816.50 |
| High | \$1023.50 |
| Very high | \$1207.50 |
| Special Licence Fees | |
| Class 3: one or two small events | \$63.25 |
| Class 2: three to twelve small events, or one to three medium events) | \$207.00 |
| Class 1: one large event, more than three medium events, more than twelve small events | \$575.00 |
| Annual Licence Fees | |
| Category: | |
| Very low | \$172.50 |
| Low | \$391.00 |
| Medium | \$632.50 |
| High | \$1035.00 |
| Very high | \$1437.50 |
| Other Application Fees | |
| Manager's certificate application and renewals | \$316.25 |
| Temporary Authority | \$296.70 |
| Temporary Licence | \$296.70 |
| Appeal to ARLA (paid to ARLA) | \$517.50 |
| Extract of Register | \$57.50 |
| Permanent Club Charter | \$632.50 |
| Gambling Act Consent | \$250 (deposit) |

MACKENZIE DISTRICT COUNCIL

| REPORT TO: | MACKENZIE DISTRICT COUNCIL |
|---------------|----------------------------------------|
| SUBJECT: | LGNZ BRAND AND COMMUNICATIONS PROPOSAL |
| MEETING DATE: | 1 MAY 2014 |
| REF: | |
| FROM: | CHIEF EXECUTIVE OFFICER |

PURPOSE OF REPORT:

To allow the Committee to consider the merits of joining a national program aimed at improving awareness of local government.

STAFF RECOMMENDATIONS:

- 1. That the report be received.
- 2. That the committee indicate its support for the LGNZ Brand and Communication Proposal: OR
- 3. That the committee decline its support for the LGNZ Brand and Communication Proposal.

WAYNE BARNETT CHIEF EXECUTIVE OFFICER

ATTACHMENTS:

LGNZ Brand and Communication Programme – Proposal to Members.

BACKGROUND:

The objective of LGNZ's proposal is to improve public and stakeholder perception of Local Government in general and, by implication, Mackenzie District Council in particular.

The need to engage with our community is well understood by both council staff and elected members. CEO performance objectives include 'Enhance community relationships, improve communications with community and community relationship management'.

These objectives are being enhanced at member, executive and staff levels.

The LGNZ proposal aims to promote the contribution local government makes to our community.

POLICY STATUS:

Council has no policy relating to this matter.

SIGNIFICANCE OF DECISION:

This decision is not significant in terms of Council's Policy on Significance.

ISSUES & OPTIONS:

The approach that council currently takes to gaining community approval is to do the best job possible and trust that this will recognised.

The LGNZ proposal aims to use a co-ordinated marketing plan to encourage understanding and approval from stakeholders and the community.

CONSIDERATIONS:

Financial

The estimated cost of the program is \$15,424 over three years. \$1,894 of this would be in Year 1. The program expenditure would be in addition to existing budgets.

Other

Collaborating through a larger group would have the benefit of accessing resources beyond what this council could engage on our own. Being part of a larger group could also reduce the perception of us 'blowing our own trumpet' that could occur if we promoted ourselves as an individual entity.

Possible negative impacts of a combined approach could be that the aspects of our services that are most important to our community (eg: strong local representation) could be lost in the debate.

CONCLUSION:

The choice to pursue this offer is essentially a judgement decision. It is not possible to determine a preferred direction based on technical criteria.



CONSULTATION PAPER



Local Government three-year brand and communications programme

APRIL 2014

This proposal consults with members on design, components, timeframes, costs and funding options for a three-year sector brand and communications programme, and seeks feedback as to whether members would support such a programme. **Feedback is requested by Friday 9 May**.



Consultation process

Members are asked to provide feedback on the proposed programme outlined in this paper to your Zone and/or Sector representative of National Council; or by emailing <u>helen.mexted@lgnz.co.nz</u> or <u>philip.shackleton@lgnz.co.nz</u>

Specifically, members are asked to indicate if they:

- 1. support the programme; or
- 2. do not support the programme.

Feedback is requested before Friday 9 May 2014.

Background

In line with LGNZ's Business Plan a key deliverable is for LGNZ to take a leading role in establishing a stronger local government sector, assisting its members to demonstrate and deliver value for their constituents. This programme is intended to be the start of an ongoing activity plan to lift performance and value within the sector.

LGNZ has 're-booted' itself over the last 18 months and progress was evidenced in its 2013 stakeholder survey. While the survey identified further improvement needed in engagement with central government policy makers, LGNZ is largely considered to be on a positive trajectory.

However, local government as a whole is perceived to have significant room for improvement. Negative stakeholder views in the same survey included low relevance, low value and poor public perceptions and performance.

Brand workshops conducted in late 2013 with council elected members, management and staff recorded similar feedback, and a desire to work with LGNZ to re-position the local government sector and to increase the profile and relevance of individual councils.

At the December 2013 strategy day, National Council agreed it must continue to repair and lead the reputation of local government and, in February 2014, asked management to develop a detailed proposal for a three-year brand and communications programme to promote a more valued local government.

LGNZ National Council considered this proposal at its meeting on 20 March 2014. While it supported the concept in general, it was agreed further consultation with members was needed before any final decision is made. Accordingly, this consultation paper outlines an indicative programme, costs and proposed funding and seeks feedback on if members support or do not support a sector-wide programme.



The proposal

The proposal which follows includes programme design, components, timeframes, costs and funding options.

It seeks member support to proceed to a next stage which is the development and costing of a detailed programme on the premise of shared development via a sector working group and shared funding.

It should be noted that a programme of this size requires investment if we are to deliver the step change the sector is seeking. In addition to LGNZ advocacy and communications activity we propose additional spend on paid media. This component is indicative pending development of specific programme elements and coverage objectives.

A sector funding proposal utilising a levy funding model has been developed for consideration by the membership. It also promotes the option of councils diverting a proportion of their existing communications and marketing budgets to support this programme.

The need for the programme

The respect and confidence in which LGNZ and the sector are held by the public and key stakeholders is a determinant in its success.

LGNZ has 're-booted' itself over the last 18 months and is largely considered to be on a positive trajectory. However, local government as a whole is perceived to have room for improvement. Negative stakeholder views (outlined in the 2012 and 2013 LGNZ Stakeholder Surveys) include low relevance, low value and poor public perceptions and performance.

These same views were shared in the November and December 2013 LGNZ brand workshops:

- There are sector reputation and credibility issues;
- Business and other sectors compete with local government for influence;
- There is apathy towards local government and local body elections;
- Local government issues are not seen as relevant to the daily lives of people;
- Many local government issues are seen as complex, controversial or uninviting;
- Actions such as amalgamation can be divisive and seen as anti-democratic;
- Local government is not united in its standards, operations, performance, communications or representation;
- Central government politics and hot issues can dominate the media over local government issues; and
- Resources are limited to promote local government.



From the stakeholder audit and brand workshops, a persistent theme emerged:

Local government is undervalued in New Zealand, resulting in low levels of awareness, involvement and participation.

In other words, there is a mismatch between the size, value and importance of local government - the sector does not present its value to the extent it should, nor is there a coordinated plan to do so.

The brand workshops identified an internal thirst to improve and increase communications, especially around the notion of value in local government.

Challenges or risks, while considerable, are surmountable.

But in order to change perceptions, the sector will need to collectively lift its performance, working together on delivering an internal change in culture, performance and communications which point to changes in performance and value.

Outcomes

The outcomes expected from this activity are as follows:

- Local Government's reputation is repaired;
- We are seen as effective, efficient and become valued by the public, business and stakeholders;
- Issues managed by local government have an increased relevance to the daily lives of people;
- We establish a national resource of advice and best practice for councils: promoting collaboration and knowledge sharing; and
- We become recognised as one strong voice.

These outcomes will be measured by the new LGNZ Reputation Index (referred to on page 6).

Members will have the opportunity to join together to establish a programme which will collectively deliver a stronger reputation for the sector (with an intended positive effect on local councils) in a way that will be difficult to achieve if councils work independently.

Target audiences

Programme targets will be:

- 1. elected members and council staff;
- 2. wider sector organisations; partners and stakeholders including central government and its agencies; and
- 3. the general public.



The programme is underpinned by three key communications principles:

- local government decisions affect and can benefit everyone ratepayer, renter or student;
- target demographics have different interests and use different media, requiring a segmented approach; and
- all council and supportive third parties are communicators.

Programme phasing and components

The three-year programme will address the sector-wide attention/relevance deficit that, at a local level, also affects councils including:

- a continuation of the advocacy and communications activity already underway by LGNZ;
- activity to develop and deliver a sector brand (focusing on performance and value); and
- activity at a local level by each council all as part of a coordinated plan.

To achieve its objectives, the essential programme components include:

- LGNZ governance, leadership and member support from National Council outwards;
- council buy-in, especially from mayors;
- whole of sector unity;
- a compelling unifying brand, programme theme and resonating core story;
- an evidence-based campaign approach and media directed at segmented target audiences;
- a phased programme including a series of integrated communications campaigns;
- strategies that deliver impact and are refreshed for each new campaign;
- sector-wide and council actions to demonstrate value to citizens, communities and NZ Inc.;
- campaign implementation tool kits for councils and supporters (refreshed each campaign);
- third party support to convey the notion that local government is important in our lives;
- public debate at a community and national level; and
- all council employees as communicators.

Through the programme, local government will be positioned as a civic partnership between people and their councils with all the inherent responsibilities and expectations of a true partnership.

Programme Design

Components are built into the programme design. Broadly, there are three programme phases, supported by programme tactics, campaigns, evaluation and improvements. Each phase is aimed at councils and employees, local and national stakeholders, and citizens.



The programme will have three broad components over the three-year period. The focus during 2014 will be on components 1 and 2, with early external delivery starting from late 2014:

- 1. **Programme development**: a clear programme of activity on how councils will get involved outlining the LGNZ role, the sector brand and communications role, and the role for individual councils;
- 2. **Internal communication**: sell-in of the sector brand attributes and ongoing internal communication at all levels of councils elected members, management and staff; and
- 3. **External delivery**: external brand and communications activity which contains specific LGNZ-led and council-led activities.

| Programme | Purpose, target, activity | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| phase | | | |
| Phase one 2014 LGNZ continues to lead and develop the LGNZ brand and communications; plus commencing activity with the sector | PR campaigns demonstrating sector leadership, current issues, and local successes and value; social and digital media; and launches and campaigns demonstrating leadership and value i.e. EquiP – our | | |
| | Centre of Excellence; Governance and Excellence Programme. DEVELOP THE PROGRAMME WITH THE SECTOR (June - Aug 2014) planning and buy-in – developing the programme and campaigns with councils via working group and at Zone and Sector meetings; undertaking benchmark research (which also develops a "local government Reputation Index"); campaign materials (tool kit etc), LGNZ approvals, and seek active and financial support from councils; and recruitment of third parties, message and channels, content and tools. | | |



| Programme | Purpose, target, activity | | | |
|-----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| phase | | | | |
| Alerting our members and the public to the value of daily services value proposition, PR and engagement work | COMMENCE PROGRAMME ROLLOUT a) internal communications to members; and b) value proposition activities to the public. phase one, largely internal, targets councils, local government employees, local and national stakeholders and some public segments (primarily more motivated citizens e.g. ratepayers); the primary strategy is to launch internally and gain early external attention by illustrating relevancy of daily services and value to individuals/communities; knowing and refining – using research to tune the programme and campaign design, content and tools for known target audience reception; launching the alert campaign – in conjunction with research findings and a significant sector initiative(s), for example governance, service improvement, "manifesto," local government Reputation Index; and | | | |
| | • evaluation research and review of campaign and next programme phase. | | | |
| Phase two – 2015 Involvement – showing value for money | LGNZ CONTINUES WITH ITS LGNZ-LED AND SECTOR-WIDE COMMUNICATIONS ACTIVITY AS ABOVE, Plus: all of the elements of 2014, applying the findings of programme evaluation research undertaken late 2014; the campaign broadens to include more targets, including those with only some motivation towards local governments; a shift to a more strategic approach – introducing new ways of thinking about and involving citizens in their local governments; local and national initiatives around service provision and delivery or common standards or IT services; a more interactive campaign designed to engage and encourage debate on what value looks like; the use of mediated and face-to-face engagement techniques (February - April, 2015); a refreshed campaign later in the year to launch a new initiative or change to further demonstrate value in local government (September – October 2015); and evaluation research (November 2015), review of campaigns and next phase. | | | |
| Phase three (Jan 2016 - March 2017) Realising value and participation | LGNZ CONTINUES WITH ITS LGNZ-LED AND SECTOR-WIDE COMMUNICATIONS ACTIVITY AS ABOVE, Plus: all of the above elements and aimed at all target segments, applying research understanding to involve all target segments; two campaigns are proposed, one to demonstrate realising value for money in local government, often from citizen suggestions (say May-July 2016), and the second to encourage voting (September-October 2016) in conjunction with central government; and evaluation research (July 2016) also assisting messaging for the voting campaign. | | | |



Costs and funding

LGNZ funding

As per the programme outline above, LGNZ will continue to fund all existing LGNZ-led advocacy and communications activity at a cost of around \$200,000 per annum.

This will include meeting some costs of the sector working group and the overall Reputation Index. The budget will also include some strategy and creative development.

Sector costs and funding

However, in order to deliver larger scale initiatives and change - both internally and externally via public campaigns - sector funding is required.

A 'slow burn' approach (firstly growing internal and then slowly increasing public engagement) is intended initially to achieve buy-in and sustained internal performance. During this phase reasonable coverage can be achieved through the use of unpaid media (PR, web and existing LGNZ and council communications channels).

However, to deliver a step-change in profile, we will need to lift the reach (number of people seeing our messages) and the frequency (the number of times they see them). As such, the significant cost lies with external paid media (online, print and outdoor advertising; ambient/experiential; and digital campaigns). It should be noted that the paid media component outlined in this programme is indicative pending development of the specific programme elements and specific reach and frequency objectives. It can be scaled up or down to meet objectives and sector budget expectations. However, as a general rule, to reach more New Zealanders we will need more funding.

Should an indicative budget of this size be an issue, we will need to scale back the 'reach' objectives for and/or extend the timeframe of the programme beyond the initial three-years proposed.

Funding model

A sector-funding model is proposed, utilising a levy funding model and collected on an annual basis.

Estimated (and indicative) programme costs including creative, production, testing research and media during each period are as follows:

| Phase 1: 2014 calendar year | \$ 310,000 |
|------------------------------------|--------------------|
| Phase 2: 2015 calendar year | \$ 898,000 |
| Phase 3: Jan 2016 – end March 2017 | <u>\$1,316,000</u> |
| Total | \$2,524,000 |



Based on the existing approved levy model for the 3 Waters project, the costs for each level or size of council would be as follows:

| Funding Level | Number councils per level | Percentage of funding per level | Total funded per level | Funding per council per annum | Total funding sought per annum | | | | |
|-------------------------------------------------------------|---------------------------------|---------------------------------------|---------------------------|-------------------------------------|--------------------------------------|--|--|--|--|
| Year 1 – 2014/15 – total sector funding estimated \$310,000 | | | | | | | | | |
| Level 1 | Largest 3 | 10% | \$31,000 | \$10,333 | | | | | |
| Level 2 | 5 | 13% | \$40,300 | \$8,060 | | | | | |
| Level 3 | 51 | 66% | \$204,600 | \$4,012 | | | | | |
| Level 4 | 18 | 11% | \$34,100 | \$1,894 | | | | | |
| | | | | | | | | | |
| Year 2 – 2 | 2015/16 – total | sector funding e | stimated | | \$898,000 | | | | |
| Level 1 | 3 | 10% | \$89,800 | \$29,933 | | | | | |
| Level 2 | 5 | 13% | \$116,740 | \$23,348 | | | | | |
| Level 3 | 51 | 66% | \$592,680 | \$11,621 | | | | | |
| Level 4 | 18 | 11% | \$98,780 | \$5,488 | | | | | |
| | | | | | | | | | |
| Year 3 – 2 | 2016/17 – total | sector funding e | stimated | | \$1,316,000 | | | | |
| Level 1 | 3 | 10% | \$131,600 | \$43,867 | | | | | |
| Level 2 | 5 | 13% | \$171,080 | \$34,216 | | | | | |
| Level 3 | 51 | 66% | \$868,560 | \$17,031 | | | | | |
| Level 4 | 18 | 11% | \$144,760 | \$8,042 | | | | | |
| | | | | | | | | | |
| Total | | | | | \$2,524,000 | | | | |

Rather than new money, the primary intent would be for councils to divert a proportion of their existing communications and marketing budgets to the programme. It would also be ideal if councils could leverage the programme within any other marketing activity.

The sector is a relatively large purchaser of paid media. While no total sector spend is measured, by way of example, current media spend sourced from AC Nielsen shows total rate card spend might estimate total sector spend of at least \$15 million per annum on a ratecard basis. The costs above represent just a small percentage of this on an annual basis.



Sector involvement, governance and working group

Member involvement is critical. The programme requires council ownership from the outset and on-going partnership will be necessary to fund and implement the programme.

LGNZ will take the lead role to plan and implement that national campaign and to provide plans, materials and tools for local use. It is intended that the programme is developed with the assistance of a sector working group comprised of elected members and staff.

All LGNZ activities will be in conjunction with councils, offering opportunities for them to feed-in and feed-off national actions. Councils will work with national messaging and tools to implement their local communications and stakeholder engagement. A tool kit for each campaign will enable local initiatives.

As well as National Council ultimate oversight, governance of the programme would sit under the proposed LGNZ Governance and Strategy Advisory Group.

To provide feedback

Please provide feedback on the proposed programme to your Zone and/or Sector representative of National Council; or email <u>helen.mexted@lgnz.co.nz</u> or <u>philip.shackleton@lgnz.co.nz</u>

Members are asked to indicate if they:

- 3. support the programme; or
- 4. do not support the programme.

Feedback is requested no later than Friday 9 May 2014.